

Tanish Kar

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SKILLSETS

- **Languages:** Python, SQL
- **Technical Toolset:** MS Excel, Tableau, Power BI, Lucid Charts, Canva, Figma, Chronicle HQ, Genspark
- **Soft-Skills:** Cognitive Flexibility, Regulatory Curiosity, Decision hygiene, Outcome-oriented ownership

WORK EXPERIENCE

Namdhari Seeds Pvt. Ltd. | Bargarh, Odisha

Oct 2023 – Jan 2024

Associate Officer

- Managed **relationships** with 10+ distributors, enhancing **distribution efficiency** & resolved the outstanding payments
- Evaluated 120+ retailers, maintained comprehensive records to **optimize sales strategies** and **enhanced trackability**
- Documented 200+ **farmer's database**, **instrumentalized** 20+ PSMs, **inspected** 50+ farms to synthesize **on-field insights**

VNR Seeds Pvt. Ltd. | Bolangir, Odisha

Jan 2023 – Oct 2023

Sales Trainee

- Compiled **2,000+ farmer records** and led 60+ **PSMs** to **boost flagship** vegetable seeds adoption, farmer **yields & income**
- Organized **2 mega-meetings** to drive product **awareness** and **facilitated** on-farm knowledge sharing to boost visibility
- Supervised and shadowed ATPs for 4 MDOs, **tracking** 100+ retailer records of 4 districts to optimize **turnover ratios**

INTERNSHIP EXPERIENCE

Nirmal Bang Securities Pvt Ltd. | Ludhiana, Punjab

Jun 2025 – Jul 2025

Trainee

- Led **KYC and due diligence** for **7+ clients** raising the qualified **lead conversion** by **20-30%**
- Synthesised **brokerage strategy** report projecting **10-15% higher client retention** and **3-5% profitability uplift**
- Engineered **option-based trade simulations**, enhancing hypothetical portfolio **risk-adjusted return** by an estimated 8-10%

PROJECTS

Options Strategy Back-testing Project | Finance Project & Analysis | LPU

Nov 2025 – Dec 2025

- Evaluated 7 option strategies and identified **Short Strangle** as the top performer with **₹177,670 profit** and **66.67%-win rate**
- Interpreted **MTM trends**, breakeven, and volatility regimes to assess **strategy suitability** across market phases
- Strengthened risk-management judgement by contrasting **theta-driven premium sellers** with high-decay long option structures

Portfolio Performance Evaluation & Optimization Analysis | Finance Project Report | LPU

Jul 2025 – Aug 2025

- Achieved **19.57% return vs -10.38% benchmark**, optimizing risk via **1.79 Information Ratio** and **0.166 tracking error**
- Delivered **13.09% Jensen's alpha** by efficient frontier modelling, minimizing **beta** and maintaining **27.63% sigma** for diversification
- Applied MPT portfolio analytics to interpret **26.68% expected return** and **6.48% risk-free rate** for asset allocation efficiency

Portfolio Analysis & Pitchbook Valuation Analysis | Finance Project Report | LPU

Apr 2025 – May 2025

- Undertook **portfolio optimization**, improving **Sharpe ratio** from 0.94 to 1.12 and achieving 14.6% **annualized return**
- Curated investor pitchbook-backed **DCF and SOTP models**, projected **₹1,000 Cr valuation** and **₹150 Cr Series-A funding**
- Drafted a risk-attribution dashboard, tracking 8.3% **portfolio sigma**, 95% **VaR** and **factor-exposure sensitivity**

ACHIEVEMENTS

- Cleared **NISM VIII** (Equity Derivatives) examination with a cumulative score of **73.5** against qualifying grade of 60
- Cleared **NISM XV** (Research Analyst) examination with a cumulative score of **69** against qualifying grade of 60
- Achieved **140%** of target by opening **7 demat accounts** (vs. target of 5) and driving **₹35,000 trading volume**

CERTIFICATIONS/CERTIFICATES

- Advanced Corporate Finance | Auro.edu Mar 2025
- Financial Modelling & Valuation E-learning | EY Mar 2025
- Power BI & Tableau: From Beginners to Advanced | LPU Jan 2025
- Data Visualization using Python | IBM Dec 2024
- Microsoft Excel with AI | LPU Dec 2024

EDUCATION

- **Lovely Professional University** Punjab, India
Master of Business Administration | CGPA: 8.86 Since Jul 2024
- **Shiksha O' Anusandhan University** Odisha, India
Bachelor of Science (Hons.) Agriculture | CGPA: 8.47 Jun 2018 - Jun 2022