



**Student Name: Khushal Shah**

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**khushal-shah-049a9a208/**

### AREA OF EXPERTISE

- **Finance**
- **Marketing and Sales**

### SKILLS & COMPETENCIES

- **Technical Skills –**  
Advanced Excel, Microsoft PowerPoint, Word, Power BI, Financial Modelling and valuation
- **Soft Skills -** Market Research, Planning, Leadership, Interpersonal skills.

### PERSONAL DETAILS

Date of Birth: 31/05/2002

Native Place: Delhi

Marital Status: Unmarried

Nationality: Indian

Passport Availability: Yes

Languages Known: English and Hindi

### CAREER OBJECTIVE

Ambitious and detail-oriented finance enthusiast with a keen interest in leveraging analytical insights to drive business growth. Eager to merge financial expertise with innovative marketing strategies to enhance customer engagement, optimize revenue, and contribute to the dynamic growth of a forward-thinking organization.

### EDUCATIONAL DETAILS

Qualification	Board/University	Year of Passing
Post Graduation	I-Business Institute	2024-2026
Graduation	Maharaja Agrasen Institute of Management Studies	2023
12th	Modern Public School	2020
10th	Modern Public School	2018

### CERTIFICATIONS

- **Power BI (EY 2025):** Gained expertise in data visualization, KPI tracking and business track dashboard creation.
- **Finance Analytics (EY, 2025):** Developed skills in financial modeling, data interpretation, and business insights generation.
- **Marketing Analytics (EY, 2025)**
- **E-Cell IIM Certification (2024)**

### INTERNSHIP EXPERIENCE & PROJECTS UNDERTAKEN

#### **Nirmal Bang Group – Finance Intern (May 2025 – June 2025)**

- Assisted in equity market operations, demat account processing, and fund settlement activities.
- Conducted research on market trends and company fundamentals to support investment decisions.

#### **Bajaj Allianz – Sales Manager (July 2023 – August 2023) –**

- Work with the sales/operations team to understand insurance products and client requirements.
- Participate in customer outreach, lead follow-ups, and awareness activities.

#### **Live Project – Reliance Smart Bazaar (February 2025)**

- Supported daily store operations, including inventory management.
- Assisted in executing in-store promotions to enhance sales performance.
- Also worked as a Cashier.

### ACHIEVEMENTS & PARTICIPATIONS

**In 2025,** Engaged in Marketing Club events and workshops to enhance industry knowledge.

**In 2024,** Coordinated sports activities for Khel Fiesta, ensuring successful event execution.

### DECLARATION

I, hereby declare that the above information is true to the best of my knowledge.

**Place:** Greater Noida

**Signature:** Khushal Shah