

Shubham Kumar

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New Delhi, India

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Profile Summary

PGDM candidate with hands-on experience in equity research, financial modelling, valuation. Skilled in building DCF models and preparing investment research notes. Strong analytical and data interpretation abilities with proficiency in Excel, SQL, and PowerPoint. Seeking to contribute to investment research and Financial Analyst Roles.

Education

Post Graduate Diploma in Management	Maharaja Agrasen Business School	2024-26	3.23/4 TGPA
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Internships

WS Investments, New Delhi

Corporate Investment Intern | Nov, 2025- Present

- Performed bottom-up equity research on US-listed companies across Chemicals, Industrial Gases, and Energy sectors, preparing detailed investment thesis reports for client advisory.
- Built **DCF valuation models**, peer comparison (trading comps), and scenario analysis with 5–10 year financial projections to assess intrinsic value and margin of safety.
- Prepared **investment thesis** including business overview, competitive positioning, key risks and **Buy/Hold/Sell** recommendations.
- Covered **3 listed companies** and supported senior analysts in **client-facing investment advisory decisions**.

X-B4 Advisory LLP, New Delhi

Research Intern | Aug-Nov, 2025

- Conducted in-depth market research across **3+ industries** (Pharma, Packaging, Automotive Aftermarket), analyzing market size, compiled insights using platforms like **Tracxn & VCCEdge**.
- Created research outputs such as competitor profiles, influencer analysis, and deal books, contributing to **high-quality deliverables for internal and client presentations**.
- Performed financial modelling tasks including statement linking, outlier detection, reconciliation, and common-size analysis, supporting **sector-wise portfolio reporting for 10+ client companies**.
- Assisted in preparing and formatting **15+ professional PPT decks** for manufacturing, medical, and dental sectors, improving clarity and presentation quality.

Zeilhoch, NSP, New Delhi

Management Trainee Intern | May-Jul, 2025

- Prepared investment-style sector reports for BFSI domain and delivered insights directly to clients; converted 5 out of 9 leads.
- Built a DCF model for HDFC Life Insurance to estimate intrinsic value.
- Achieved the highest KPI (92/100) among peers; awarded "Early Bird" certificate for early client conversions.

Academic Projects

Mutual Fund Analysis – Nippon India Small Cap Fund

Jun, 2025

- Conducted analysis of the Nippon India Small Cap Fund covering fund structure, top holdings, sectoral allocation, and SIP performance.
- Evaluated risk-return profile using historical data and compared against Nifty Small Cap 250-TRI benchmark.
- Visualized investment performance using SIP growth and step-up SIP charts.

Equity Research & Valuation Project – Maruti Suzuki India Ltd.

Apr, 2025

- Conducted detailed industry and company research including competitive landscape, demand outlook, and macroeconomic factors (interest rates, fuel prices).
- Built a comprehensive DCF model with revenue forecasts, margin assumptions, capex, and WC cycles.
- Computed WACC using CAPM; performed sensitivity analysis to test valuation robustness.
- Benchmarked valuation multiples (P/E, EV/EBITDA) across peers to support investment thesis.

Understanding Trading Strategies and the Dynamics of Stock Markets.

Jan, 2025

- Conducted an in-depth analysis of stock market trends, trading strategies, and financial instruments.
- Applied technical and fundamental analysis to evaluate stocks, identifying bullish and bearish trends.
- Assessed the role of economic indicators, market psychology, and risk management in investment decisions.

Skills & Tools

- Finance:** Equity Research, Financial Modelling, Forecasting, Planning & Budgeting, Risk & Compliance
- Tools:** MS Excel, SQL, Tally Prime, Python for Data Analysis, Power BI
- Soft Skills:** Leadership, Team Management, Problem-solving, Negotiation

Position of Responsibility

President, Analytics Avengers Club, Maharaja Agrasen Business School

Jan, 2025 – Present

Co-Ordinator, MATES Silver Jubilee Event, Face Painting Competition, MABS

Sep, 2024- Oct, 2024

House Captain, Guru Gobind Singh Public School, Chas, Bokaro (JH)

Apr, 2018- Mar, 2020

