

**VAIBHAV JHA**

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**EDUCATIONAL QUALIFICATION**

Course	Year	Specialization	Board/ University	Institute/ College	% Of Marks (Till date)	Division
PGDM(Pursuing)	2026	Finance	AICTE	Jagan Institute of Management Studies Rohini, Delhi	62.84%	1 st
B.Sc. H&HA	2021	General	IGNOU & NCHMCT	I.H.M Jaipur	69.50%	1 st
XII	2017	PCM	CBSE	Lt. Col. Mehar Little Angels Sr. Sec. School, Delhi	68%	1 st
X	2015	-	CBSE	Lt. Col. Mehar Little Angels Sr. Sec. School, Delhi	70.3%	1 st

SUMMER INTERNSHIPS/LIVE PROJECTS/OTHER INDUSTRIAL ASSIGNMENTS

Organization	Type of Assignment	Period	Key Responsibilities Area
Punjab & Sind Bank	SIP	April'25 - June'25 (2 months)	<ul style="list-style-type: none">Performed account updates in SRM (Security Risk Maintenance) system.Learned about Common Appraisal Note for acceptance of loan proposal under Co Lending Model 2.Created and registered accounts on the CERSAI portal.Learned about sanction letters, legal reports, end-use letters, loan agreements, UDYAM registration, technical reports, CIBIL reports, bank income statements, KYC, and other documents involved in the loan approval process.
Amul, Rohtak	Industrial Visit	August 2024	<ul style="list-style-type: none">Learnt about the business model of Amul.Learnt about process of milk storage, packaging and distribution.Learnt about new product offerings by Amul in organic category.

CERTIFICATIONS

Mode	Year	Description
Online	July'25	NISM-Series-V-A: Mutual Fund Distributors Certification Examination
Online (Pursuing)	2025	NISM-Series-XV: Research Analyst Certification Examination
Online	June'21	BSE Overview of Securities Market and Growth by Bombay Stock Exchange

WORK EXPERIENCE			
Organization	Designation	Period	Role & Responsibilities
Reliance Retail Limited	Assistant Manager	Sept'21 - Nov'22	<ul style="list-style-type: none"> • Monitored and analysed store revenue metrics (sales, average ticket size) to support store profitability. • Supervised a team of 10 associates, ensuring operational efficiency and revenue target achievement through constant monitoring. • Utilized SAP to manage Goods Receipt Notes, and maintain dashboard parameters. • Oversaw inventory management, reducing stock-outs and pilferage.

ACHIEVEMENTS & POSITIONS OF RESPONSIBILITIES
<ul style="list-style-type: none"> • Secured 2nd position in the Budget Masters event organized by Analytica club in JIMS. • Participated and qualified till the finalist round in Nivesh The Mock Stock competition organized by IIFT Delhi. • Managed team of 10 people and profitability of store during full time job as Assistant Manager at Reliance Retail. • Qualified for the City Finals of TIMES NIE THINK & LEARN CHALLENGE during school days.

EXTRACURRICULAR ACTIVITIES
<ul style="list-style-type: none"> • Involved in Self Society Organization as part of Jims college CSR Activities. • Participated in volleyball and table tennis in Jims annual sports week. • Participated in the IPL auction and budgeting club activity organized by Investofin club in Jims. • Participated in “Kaun Banega Kotler 2.0” of marketing fest organized by IIM Ahmedabad. • Awarded 2nd position in nukkad natak during graduation. • Won zonal level volleyball tournament during school days.

DECLARATION: I hereby declare that all the information provided above is accurate to the best of my knowledge.

Date: 01st January'26

Name: Vaibhav Jha