

# Hemant Kumar

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## PROFILE SUMMARY

PGDM (FinTech) student with hands-on experience in revenue analysis, financial reporting, and data-driven decision-making. Proficient in Excel, SQL, Python, and automation tools for revenue tracking, budgeting, and variance analysis. Experienced in preparing MIS reports, dashboards, and management presentations. Known for strong attention to detail, accuracy under deadlines, effective time management, and clear communication.

## EDUCATIONAL QUALIFICATION

**PGDM(FinTech)**– Delhi School of Business | Expected 2026  
**B.Com(Hons.)**– Gautam Buddha University | **CGPA:7.5** | 2023  
**XII**– Dayawati Modi Academy | **75%** | 2020  
**X**– Dayawati Modi Academy | **74%** | 2018

## PROFESSIONAL EXPERIENCE

### **BCS Infallible Technology Pvt. Ltd., New Delhi**

#### **FinanceIntern –RevenueManagement | May2025–June2025**

- Analyzed revenue data and prepared MIS reports for management
- Performed variance analysis to identify revenue gaps

### **Studlence , GreaterNoida**

#### **Community / InstitutionalSalesIntern | Jan2023–June2023**

- Supported institutional partnerships for Auto Expo events
- Coordinated outreach and follow-ups contributing to revenue growth

### **JubilantConsumer Pvt. Ltd., Noida**

#### **AccountingIntern | May 2022 –Oct2022**

- Managed purchase and sales data to improve reporting accuracy
- Created Excel dashboards for inventory tracking

## KEY PROJECTS

- **Institutional Partnership**
- Auto Expo Institutional Partnership
- Supported institutional partnerships and tracked operational data
- **Financial Variance Analysis**
- Compared budgeted vs actual revenues and prepared variance reports
- **Inventory Analysis (ALLEN)**
- Analyzed inventory data using ALLEN software
- Tracked stock levels, orders, and dispatch status

## CORE SKILLS

### **Financial&Business Skills**

- Financial Statement Analysis (P&L, Balance Sheet, Cash Flow)
- Revenue Tracking & MIS Reporting Variance Analysis
- Excel: Pivot Tables, Power Query
- SQL: Data extraction and analysis
- Python: Pandas, NumPy (financial analysis)
- Automation Anywhere (Community Edition)

## CERTIFICATIONS & ACHIEVEMENTS

- Certified in Excel, SQL, Tableau, and Python Basics.
- Volunteered at UNESCO India–Africa Hackathon & G20–Sahastam.
- Silver Medalist – Badminton, KP Stadium, Meerut.