



## EXPERIENCE LETTER

Date: 15 October 2025

To Whom It May Concern,

This is to certify that Mr. Aditya Kumar, holder of an MSc Economics from the University of Warwick (UK), was employed with Ocean Bites, Coventry, United Kingdom, as a Business Analyst from February 2024 to October 2025 — a tenure of approximately 20 months.

During this period, Mr. Kumar's key responsibilities and contributions included:

**Financial Analysis & FP&A:** Delivered end-to-end financial planning and analysis across multi-site UK operations, including driver-based forecasting models, monthly P&L packs, KPI management reports, and annual budget cycle support.

**Reporting & Automation:** Designed and automated Excel reporting workflows and ETL pipelines using Python and SQL across 3 sites, reducing manual effort by approximately 25% and enabling self-serve analytics via Power BI dashboards.

**Cost Recovery & Reconciliation:** Led reconciliation and cost recovery efforts resulting in the identification and recovery of approximately GBP 80,000 in previously untracked costs, maintaining a sub-2% error rate across financial records.

**Research & Strategy:** Conducted market and competitive research, synthesising multi-source data into structured strategic reports to support commercial decision-making by senior management.

Mr. Kumar consistently demonstrated strong analytical capabilities, attention to detail, and the ability to independently manage workstreams with minimal supervision. He was a valued member of our team and maintained a high standard of professional conduct throughout his employment.



We wish Mr. Aditya Kumar every success in his future career and recommend him without reservation.

Yours sincerely

*Kamran Khan*

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Director Ocean Bites Ltd

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