

Divyansh Mishra



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Address
20/224, DM Road
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Education

PGDM | Jaipuria School of Business |
| 69% | 2024-26 |

MASTER OF COMMERCE | 2021-23 |
| 60% | | CCS University |

BACHELOR OF COMMERCE |
IP College | CCS University |
2018-2021 | 67% |

XII
Azad Public School | 83% | 2018 | CBSE |

X
Azad Public School | 78% | CBSE | 2016 |

Skills

Technical Skills & Soft Skills

- MS Excel (Pivot Tables, VLOOKUP, Reporting)
- Financial Data Analysis
- KYC & Documentation Verification
- Regulatory Compliance Awareness
- Risk Identification & Data Review
- Attention to Detail
- Client Relationship Management

Work Experience

Intern – Income Tax Law Firm

- Anand & Company | Law Firm | October 2023 - March 2024**
- Reviewed financial documents and tax filings to ensure regulatory compliance.
- Verified financial records and supporting documentation for tax assessments.
- Identified inconsistencies in financial data and supported compliance reporting.

Sales & Distribution Intern

- Hindustan Unilever, Kwaliti Walls | FMCG | May 2024 - July 2024**
- Analyzed outlet sales and inventory data using MS Excel to support demand tracking and reporting.
- Monitored distribution activities and verified order accuracy across retail and modern trade outlets.
- Assisted in resolving discrepancies in billing, stock movement, and order records.

Certifications

- MS Excel Certification** – Jaipuria Business School (2025)
- Google Analytics Certification** – Google (2025)
- Customer Relationship Management** – IIM Bangalore (2025)
- B2B Sales Certification** – LinkedIn Learning (2025)

Live Projects & Research

- Sun Pharmaceutical Industries – Analyzed distribution processes, credit policies, and order placement systems in the pharma supply chain.
- Customer RFM Analysis – Evaluated customer purchase behavior and loyalty trends using MS Excel data analysis.

Achievements & Recognition

- Sports Coordinator at JSB**- Organized the intercollege sports event "Challang"(2025)
- 1st Position – Inter-College Sports Event (Cricket & Chess) demonstrates analytical thinking and strategic decision-making.