

STUDENT PERFORMANCE GRADES

FOSTIIMA Post Graduate Diploma in Management [PGDM]

PGP26135 **Harsh Sharma**
General Management

Semester: **ONE**

MANAGEMENT COURSE MODULES	CATEGORY	CREDIT	GRADE
Aptitude Building Course - I	Core	1.5	B
Attitude Building & Personality Development - I	Core	1.5	B+
Accounting for Managers & Financial Reporting	Core	3.0	C+
Basic & Advanced Excel	Core	1.5	B
Business Statistics	Core	3.0	B
Contemporary Business Review - I	Core	1.5	C+
Digital Marketing - I	Core	1.5	C+
Effective Business Communication	Core	1.5	C+
High Impact Soft Skills - I	Core	1.5	B
Human Resource Management - I	Core	1.5	C
Legal Aspects of Business - I	Core	1.5	B
Managerial Economics	Core	1.5	C+
Marketing Management - I	Core	3.0	B+
Managing Self, People & Organization - I	Core	1.5	B+
Python	Core	1.5	B
Technology & Operations Management	Core	1.5	B
Written Analysis of Cases	Core	1.5	D

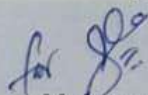
Grade Point Average [GPA]: 6.60

Cumulative Grade Point Average [CGPA]: 6.60

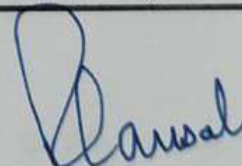
Grade (Point) X (00) D- (02) D (03) D+ (04) C (05) C+ (06) B (07) B+ (08) A (09) A+ (10)

Semester 1 for PGP 2024-26: June 2024 - November 2024

Verified



Mohammad Maroof



Rajeeva Kansal

[Group Director]

Date: 24-Feb-25

STUDENT PERFORMANCE GRADES

FOSTIIMA Post Graduate Diploma in Management [PGDM]

PGP26135
Harsh Sharma
General Management

 Semester: **TWO**

MANAGEMENT COURSE MODULES	CATEGORY	CREDIT	GRADE
Aptitude Building Course - II	Core	1.5	B
Attitude Building & Personality Development - II	Core	1.5	B+
AI Navigator: Artificial Intelligence Fundamentals	Core	1.5	B+
Business Analytics	Core	1.5	C+
Contemporary Business Review - II	Core	3	B
Decision Science	Core	1.5	B
Digital Marketing - II	Core	3	D
Financial Management	Core	1.5	B
Financial Services & Insurance	Core	1.5	C+
High Impact Soft Skills - II	Core	1.5	B
Human Resource Management - II	Core	1.5	C+
International Business Concepts	Core	1.5	C
Management Accounting	Core	1.5	B+
Managing E-Business	Core	1.5	B+
Managing Self, People & Organization - II	Core	1.5	D+
Marketing Management - II	Core	1.5	C+
Marketing Research	Core	1.5	D
Sales & Distribution Management	Core	1.5	D
Supply Chain Management	Core	3	C+
Strategic Management	Core	3	B+
Tableau	Core	1.5	B
Tax Laws	Core	1.5	B

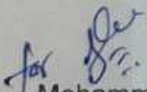
Grade Point Average [GPA]: 6.35

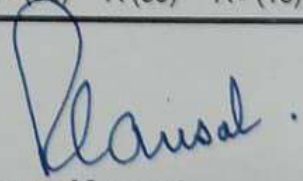
Cumulative Grade Point Average [CGPA]: 6.46

Grade (Point) X (00) D- (02) D (03) D+ (04) C (05) C+ (06) B (07) B+ (08) A (09) A+ (10)

Semester 2 for PGP 2024-26: November 2024 - March 2025

Verified


 Mohammad Maroof


Rajeeva Kansal

[Group Director]

Date: 01-September-25

STUDENT PERFORMANCE GRADES

FOSTIIMA Post Graduate Diploma in Management [PGDM]

PGP26135
Harsh Sharma

 Specializations: **Marketing & Finance**

 Semester: **THREE**

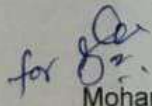
MANAGEMENT COURSE MODULES	CATEGORY	CREDIT	GRADE
AI Prompt Engineering	Core	1.5	C+
Business Simulation Models	Core	1.5	B+
Contemporary Business Review - III	Core	1.5	B
High Impact Soft Skills-III	Core	1.5	C
Management Information System	Core	1.5	A
Perspectives in Banking	Core	1.5	A
The Entrepreneur Manager	Core	1.5	C+
Transforming Business Through Emerging Techno	Core	1.5	B+
Business Marketing & Sales	Marketing	1.5	C+
Customer Relationship Management	Marketing	1.5	C
Digital Marketing - III	Marketing	0.75	B+
Integrated Marketing Communication	Marketing	1.5	C+
International Marketing	Marketing	0.75	B
Marketing Analytics	Marketing	0.75	C+
Neuroscience & Consumer Behaviour	Marketing	1.5	C+
Product & Brand Management	Marketing	1.5	B+
Retail Marketing	Marketing	0.75	B
Rural Marketing	Marketing	0.75	D+
Services Marketing	Marketing	0.75	B
Future Options & Derivatives	Finance	1.5	B
International Financial Management	Finance	1.5	B
Mergers Acquisitions & Corporate Restructurings	Finance	1.5	B+
Project Financing & Management	Finance	1.5	D+
Security Analysis & Portfolio Management	Finance	3.0	D

Grade Point Average [GPA]:
6.28
Cumulative Grade Point Average [CGPA]:
6.40

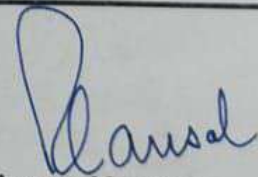
Grade (Points) X (00) D- (02) D (03) D+ (04) C (05) C+ (06) B (07) B+ (08) A (09) A+ (10)

Semester 3 for PGP 2023-25: July 2025 - December 2025

Verified

 for


Mohammad Maroof


Rajeeva Kansal

[Group Director]

Date: 03-March-26