



PRERNA KUMARI

Female | 26

Email id - fpb2426.148.prerna@iba.ac.in

Mob - 7209739194



Professional Summary

Management student with strong analytical and decision-making skills, strengthened through academic and professional experiences. Skilled in problem-solving, collaboration, and adaptive learning. Passionate about applying financial expertise to drive organizational growth and deliver impactful results.

Academic Achievements

Degree	Year	Institute	% / CGPA
PGDM	2024-2026	Indus Business Academy, Bangalore	7.74 (1 st Year)
BA Economics (Hons.)	2016-2019	Jamshedpur Women's University, Jamshedpur	8.6/10
Class XII	2016	Vig English School, Jamshedpur (ICSE)	69.00%
Class X	2014	Vig English School, Jamshedpur (ICSE)	62.20%

- Specialization - Finance and Marketing

Internship Experience

Bajaj Capital Ltd. **Wealth Management Intern** **March 2025 – September 2025**

- Gained hands-on experience in wealth management practices by supporting portfolio analysis, risk profiling, goal-based financial planning, and evaluating diverse investment products such as equities, mutual funds, fixed-income securities, and insurance solutions.
- Enhanced client relationship and analytical skills through participation in client meetings, preparation of investment proposals, addressing financial queries, and assisting in portfolio reporting, market monitoring, and performance tracking.

Professional Experience

1. THINK & LEARN PVT LTD **BDA** **May 2022 – August 2022**

- Drove lead generation and business growth as a Business Development Associate at Think & Learn Pvt Ltd., effectively conducting cold calls and Zoom sessions to engage prospective clients, resulting in increased course enrollments.

Academic Projects

- Researched sustainability in hospitality and healthcare through surveys and secondary data. Analyzed consumer behavior toward adopting green products in public spaces.
- Carpet Bombing for Ecofluence Conference Event under Indus Business Academy, Bangalore.

Leadership Positions

- Vice – captain for the yellow team in school.
- Led as House Prefect, driving school events with a strong emphasis on unity, teamwork, and empowering members to consistently excel and achieve outstanding results.

Certifications

- Certificate in “Fundamentals of Digital Marketing” by Google (3 months).
- Certificate in TCS iON Career Edge – Young Professional
- Certificate in TCS iON Career Edge – Interview and Job Readiness.

Extra-Curricular Activities

- Attended the National Conference on "Creating Legal Awareness for Empowerment of Women" during undergraduate.
- Attended National Seminar in the 2nd year on “Champan Satyagrah to commemorate it’s 100 years.” Awarded the title “Miss V.E.S” at Vig English School farewell (2016) for distinguished academic performance and leadership.
- Earned multiple distinctions in athletics during high school, securing 2nd place in the 4x100 meter relay (11th and 12th grades) and shot-put (11th grade), along with 3rd place in the javelin throw.
- Awarded a Volunteer Certificate by DKMS BMST Foundation India for actively promoting stem cell donor awareness and contributing to impactful, lifesaving initiatives.