

# Shubhangi Gupta

Phone: +91-8053912244 | Email: shubhangigupta03042@gmail.com

## Professional Summary

---

MBA student with a strong interest in customer-facing roles, business development, and solution-oriented environments. Skilled in communication, stakeholder coordination, and understanding user needs to support effective business outcomes. Experienced in leading initiatives and managing team-driven projects with a focus on execution, follow-ups, and structured problem-solving.

## Education

---

Course	Year	Institution	Score
MBA (Finance)	2025-2027	Chitkara University, Punjab	Ongoing
B.Com (Hons)	2025	DAV College, Chandigarh	73.02%
Class XII (CBSE)	2022	The S.D. Vidya School, Ambala	97.4%
Class X (CBSE)	2020	The S.D. Vidya School, Ambala	94.4%

## Positions of Responsibility

---

### Management Head, The Economics Society

- Led planning and execution of 5+ events with 150-200+ attendees
- Coordinated logistics, schedules, and on-ground operations to ensure smooth execution
- Managed communication with faculty and external speakers for successful sessions and workshops

## Project

---

### Industrial Research on KYC

- Conducted 10-15 interactions across financial institutions to understand real-world KYC implementation
  - Analyzed workflows and compliance practices across banks, NBFCs, and insurance companies
  - Compiled findings into a structured framework highlighting process gaps and onboarding inefficiencies
- ffpt

### User Insights Study – Expense Management

- Conducted 10+ informal user interactions to understand challenges in expense tracking and reimbursements
- Identified recurring pain points such as manual processes and lack of real-time visibility
- Consolidated insights to highlight areas for improving user experience and process efficiency

## Skills

---

**Business Skills:** Customer Engagement, Communication, Stakeholder Coordination, Pipeline Management, Problem Solving

**Technical:** MS Excel, MS PowerPoint, Canva

**Core Strengths:** Leadership, Adaptability, Accountability, Collaboration, Negotiation

## Extra-Curricular Activities

---

- Organized and facilitated 2 workshops with 50+ participants each
- Attended 3+ workshops on communication, sales fundamentals, and business finance
- Participated in an inter-college cricket tournament, demonstrating teamwork