

SIDDHARTH GOYAL

Director of Technology

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📍 Pune, IN



SUMMARY

As a strategic technology and consulting leader with 15+ years of global experience, I help organizations drive digital transformation, unlock commercial growth, and scale modern engineering capabilities across BFSI, Fintech, and SaaS. Proven track record of building CXO-level trust, delivering \$60M+ in portfolio value, and shaping client-centric solutions across the US, Middle East, and India. Adept at cloud-native modernization, AI/ML advisory, and platform-led transformation, with experience leading multi-disciplinary teams and engaging across sales, product, and delivery functions to achieve business outcomes.

EXPERIENCE

Director - Technology

Synechron Technologies

04/2022 - 01/2025 📍 Pune / Cedar Rapids, US

A global consulting and technology services firm

- Faced low client success rates of 4%; revamped talent acquisition and training, boosting success to 80% for client GCC setup
- Addressed inefficiencies in service delivery by implementing innovative process optimization, resulting in 30% productivity gains
- Developed a Middle Management Training Program to build a middle management layer, making day-to-day employee management 5X leaner
- Implemented value led sales strategy with transparent reviews to enhance client trust, resulting in 67% account growth in a single year
- Coached engineering teams to deliver agile digital transformation engagements.

Sr. Specialist

CITI-US (Creative Information Technology Inc.)

05/2017 - 04/2022 📍 Washington D.C

A technology products & services implementation company

- Consulted scalable technology solutions for BFSI & government clients, enhancing operational efficiency by 40%
- Led collaboration with stakeholders for tailored products, achieving 100% compliance with regulatory standards
- Streamlined workflows, achieving a 30% reduction in delivery times

Product Owner

World Wildlife Fund (WWF)

09/2016 - 04/2017 📍 Washington D.C

A leading environmental organization dedicated to wildlife conservation

- Transformed internal IT applications to boost productivity by 2X
- Engineered scalable tech solutions, enhancing day-to-day efficiency by 100%
- Redesigned and launched a SharePoint intranet to improve user engagement

Tech Lead

Brillio Technologies

02/2013 - 08/2016 📍 Mclean, Virginia & Bengaluru, IN

A technology services firm specializing in digital transformation

- Implemented customized .Net solutions, Javascript based client-side solutions with Sharepoint, achieving a 4X increase in user engagement
- Drove architecture design and coding efforts, delivering projects 20% faster
- Enhanced client solutions contributing to 25% y-o-y revenue growth

Senior Engineer

EMC Corporation

09/2010 - 02/2013 📍 Bengaluru, IN

A global leader in data storage and information management

- Developed Microsoft solutions customized to client needs
- Collaborated with cross-functional teams to develop high quality code

EDUCATION

Bachelor of Engineering in Electronics

Rajiv Gandhi Technical University

07/2006 - 07/2010 📍 Bhopal, India

GPA

7.2 / 10

KEY ACHIEVEMENTS

Founded a Non-Profit

Founded a non-profit during COVID, raising over \$20,000 to support under-privileged communities

Surpass Award Q3-Q4 2024

Highest level employee award from Synechron

SKILLS

Digital Transformation		P&L	RFP Process
Program Management		Engineering	Coaching
GCC	BFSI	Consulting	Delivery Led Sales
Azure	AWS	AI	Java
JavaScript	Microsoft 365	SQL	Power BI
PowerApps	.NET	React	Node
		Cloud	

TRAINING / COURSES

MIT 15.S12 - Blockchain & Money

Course focused on the intersection of blockchain technology and finance from the MIT

MIT 6.034 - Artificial Intelligence

Course covering foundational concepts in artificial intelligence

PROJECTS

Account Manager, Head of India for Middle East BU & Head of Egypt

01/2024 - Present 📍 Pune & Dubai, UAE

Account Management for ENBD & ADIB banks in a leadership role overseeing operations across ME region.

- Managed a \$70M+ portfolio, driving a expansive 60% year-over-year growth in 2024
- Transformed resource planning, hiring, training, performance management & client RFP processes.
- Established and scaled Egypt operations generating \$600k revenue in the first year. Led vendor onboarding, legal vetting, and contract setup. Built core processes, solved daily operational challenges, and ensured smooth delivery, hands-on leadership.

Client Partner / SME - TransAmerica MCM

09/2018 - 03/2023 📍 Cedar Rapids, United States

Led Model Change Management initiatives spanning over 5 years, transforming tech apps & boosting growth

- Headed the development of cloud-based applications replacing legacy systems, into Azure cloud with Power Platform Solutions, removing regulatory risks and making the processes 100% compliant for audits.
- Reduced storage with cloud implementations & licensing costs by 90% and saved \$5 million annually

Program Manager - WWF's Digital Transformation

01/2016 - 12/2017 📍 Washington, United States

Internal IT Transformation projects at World Wildlife Fund

- Revamped internal IT applications, resulting in a 2X productivity boost & revolutionizing data collection