



MIHIR SUBHEDAR

CONTACT

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SKILLS

- Financial modelling
- Statistical analysis
- Competitor analysis
- Market research analysis
- Data analysis
- Trend analysis
- Presentation skills
- Organisational development

LANGUAGES

English: C1
Advanced
Hindi: C2
Proficient
Marathi: C2
Proficient

HOBBY AND INTERESTS

- Fitness
- Photography
- Travelling

SUMMARY

Passionate, energetic individual with exceptional interpersonal, analytical, and critical thinking skills, and MBA degree.
Productive employee with experience of successful project management and producing quality outcomes through leadership and team motivation.
Works with clients to determine requirements and provide excellent service.

EXPERIENCE

Lead Startup Ecosystem (India & Global), 07/2024 - Current **Acxelerate India Pvt. Ltd.** - Gandhinagar, Gujarat

- Curated strategies aligning Acxelerate India's international collaborations with corporate goals
- Identified and fostered partnerships with global organizations, institutions, and businesses to extend Acxelerate India's international influence.
- Established strong relationships with startups, enterprises, government bodies, and industry leaders, building a robust network.
- Acted as a liaison to improve global communication and collaboration between Acxelerate India and international partners.
- Conducted in-depth research and analysis of global business trends, updates about startup sector, etc. providing valuable insights for strategic decisions.
- Onboarded upscaling Indian startups from diverse sectors into Acxelerate India's portfolio, enhancing the range and depth of the startup ecosystem.
- Onboarded investors for Acxelerate India's portfolio startups by assessing financial details, funding requirements, and aligning them with investors' sectoral interests, facilitating strategic connections between startups and investors
- Successfully conducted sessions with onboarded startups, the Consulate General of India for the Iraq region, and investors.
- Organized a highly successful session with Invest Hong Kong for onboarded startups.

Intern at Aurigo Telecom Pvt. Ltd., 02/2023 - 04/2023 **Aurigo Telecom Pvt. Ltd.** - Mumbai, India

- Developed successful strategies and policies, meeting organisational needs and implementing improvements.
- Built successful business culture focused on performance optimisation and goal attainment.
- Monitored operations to keep processes aligned with targets and matching forecasts.
- Evaluated departmental performance and developed improvements to key operations.

Intern at Anand Rathi Financial Services Ltd., 05/2022 - 07/2022 **Anand Rathi Financial Services Ltd.** - Mumbai, India

- Assisted in preparing financial models to predict future economic conditions.
- Performed economic research on profitability, liquidity and asset management.
- Curated economic reports, detailing trends of specific organisations and whole industries to influence financial planning.
- Kept updated knowledge on current developments in EV sector growth in India.
- Conducted macroeconomic and microeconomic analysis into conditions to make smart business and sector recommendations.
- Analysed financial data to forecast business, industry and economic conditions for informed investment decision-making.
- Created financial reports, comparing discrepancies between planned and actual budgets for investment insight.

EDUCATION

BMS-MBA Five Years Integrated Course : MBA Major in Finance & MBA Minor in International Business Management , 07/2018 - 07/2023

University of Mumbai - Mumbai, India

ACCOMPLISHMENTS

- **Core Committee Member** - Aspioneer's Business Fest
Played an instrumental role in organizing the inaugural business fest, which became an annual event.
- **Session Organizer** - Conducted a session with Acxelerate India's onboarded startups and the Consulate General of India for Iraq, alongside investors.
- **International Collaboration** - Arranged a successful session for startups with Invest Hong Kong, enhancing their international exposure.
- **Startup Connect:** Onboarded 10 startups into Acxelerate India's portfolio within two months of joining the organization, contributing to the expansion of our startup ecosystem.
- **Investors Connect:** Onboarded investors for Acxelerate India's portfolio by aligning startup financials and funding needs with investors' sector interests, fostering strategic connections.