



भारतीय विदेश व्यापार संस्थान
INDIAN INSTITUTE OF FOREIGN TRADE
 (DEEMED UNIVERSITY)
 SCHOOL OF INTERNATIONAL BUSINESS
MBA (INTERNATIONAL BUSINESS)
 2014-2016
GRADE SHEET

19 APR 2016

Name : RAGHAV PANDEY
 Roll No. : 34

Mother's Name : SMT. VEENA PANDEY
 Father's Name : SH. RAJESH KUMAR PANDEY

COURSE CODE	COURSE NAME	GRADE OBTAINED	COURSE CODE	COURSE NAME	GRADE OBTAINED
TRIMESTER-I			TRIMESTER-IV		
ECO 01	Business Economics(3)	B+	ECO 11	International Trade Logistics(3)	B+
FIN 01	Financial Accounting(3)	B-	ECO 22	India, Global Trade & WTO(3)	B
MGT 03	Managerial Communication-I(2)	A-	FIN 30	Financial Derivatives & Risk Management(2)	C
MGT 05	Psychology for Managers(2)	B	MGT 04	Human Resource Management(2)	B+
MGT 34	Fundamentals of International Management(2)	B+	MKT 12	International Business Strategy(2)	B+
MKT 01	Marketing Management(3)	B	MKT 46	Sales & Distribution Management(2)	A-
MST 01	Business Statistics(3)	C+	MKT 49	Brand Management(2)	B+
MST 35	IT Application in Management-I(3)	B+	MST 04	Supply Chain Management(3)	B+
TRIMESTER-II			MST 41	IT Application in Management-II(3)	B
ECO 02	Macro Economics(3)	B+	PV 01	Port Visit(2)	B
FIN 02	Financial Management-I(3)	B	SPR 01	Summer Placement Report(2)	C+
FIN 06	Management Accounting(2)	B+	TRIMESTER-V		
MGT 02	Organizational Behaviour(2)	B	ECO 09	Management of Global Sourcing(2)	B
MKT 02	Business Research Methods(3)	C+	ECO 10	Sectoral Strategies for International Business(2)	C+
MKT 03	International Marketing Management(3)	C+	ECO 41	Management of Shipping Services(2)	B+
MKT 24	Consumer Behaviour(2)	C	FIN 37	Financing of International Trade(2)	B
MKT 31	Entrepreneurship(2)	B+	LAN 021	Spanish(2)	A-
MST 37	Operations Research(3)	B	MGT 39	Corporate Ethics & Governance(2)	B+
TRIMESTER-III			MKT 09	Digital Marketing(2)	A-
CV 01	Comprehensive Viva(2)	B+	MKT 14	Strategic Market Planning & Decision Making(2)	B
ECO 03	International Economics(3)	B	TRIMESTER-VI		
ECO 12	International Trade Operations & Documentation(3)	C	DP 01	Dissertation Project(3)	C+
ECO 47	Trade Analytics(2)	C-	ECO 29	Agri Commodity & Trading(2)	C+
FIN 03	International Financial Management(3)	C+	ECO 43	Customs & Excise Management(2)	A-
FIN 32	Financial Management-II(3)	C-	LAN 022	Spanish(2)	B+
MGT 30	Managerial Communication -II(2)	B+	MGT 40	Legal Aspects of Business(2)	B
MKT 26	Strategic Management(3)	A-			
MST 38	Operations Management(3)	A-			
SAP 01	Social Awareness Programme(4)	A			

CGPA (Cumulative Grade Point Average) in figure : 2.99

CGPA (Cumulative Grade Point Average) in words : Two Point Nine Nine

Checked By
 Section Officer, Exam. Cell

(Dr. Sanjay Rastogi)
 Programme Director



(Dr. Niti Nandini Chatnani)
 Controller of Examinations

The number within brackets denotes course credits.
 Please see reverse for equivalence of letter grades in terms of grade points.