

SATYAJIT BEHERA

FOREX Trader

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Accomplished Banking professional with 7 years of expertise in FX Trading, Investment Banking, Treasury Management, & Foreign Exchange operations. Targeting opportunities to leverage skills in driving strategic initiatives & optimizing financial performance to contribute to the growth & success of a leading Investment Banking or Financial Services organization.

Core Competencies

Foreign Exchange Trading

Treasury & Investment Management

FX Risk Management

Proprietary Trading Strategies

Global Market Analysis

Liquidity & Cash Flow Management

Client Relationship Management (FX)

Derivatives & Hedging

Regulatory Compliance (RBI/FEMA)

SWIFT & Payment Reconciliation

Financial Reporting & Forecasting

Profile Summary

- Seasoned professional in **Foreign Exchange Trading, Treasury Management, & International Trade Finance**, with a proven ability to drive results in complex financial landscapes.
- Currently serving as **Senior Manager & FOREX Trader** at **UCO Bank**, leading **proprietary trading operations** and providing **strategic foreign exchange solutions** to corporate clients.
- Expert in **derivatives, fixed income, and treasury operations**, with extensive experience in **interbank operations** and ensuring **regulatory compliance** with **RBI and FEMA guidelines**.
- Demonstrated **success in proprietary trading**, consistently achieving **substantial profits**, managing **risk**, and delivering **tailored financial solutions** for client needs.
- Strong **leadership and team-building skills**, cultivating a **collaborative and innovative environment** that drives **strategic planning** and organizational success.
- Highly **proficient in advanced trading platforms** such as **Bloomberg, JP Morgan Execute, and Reuters**, optimizing **trading efficiency** and **data-driven decision-making**.

Work Experience

UCO Bank, Treasury & Investment Department, Mumbai, India

Senior Manager & FOREX Trader | Jul'19 – Present

- Executing **proprietary trading strategies** in **USD/INR spot and forwards**, while managing the **foreign exchange requirements** and **hedging solutions** for large corporate clients.
- Managing **active trades** in **five G10 currency pairs (EUR, GBP, JPY, AUD, USD)**, focusing on **risk management** and achieving optimal trading performance.
- Leading the **Merchant Desk** and overseeing the **FX client coverage**, ensuring strategic alignment with client needs and delivering **bespoke financial solutions**.
- Managing **Nostro Fund** and **liquidity operations**, ensuring **efficient fund allocation**, monitoring liquidity levels, and maintaining regulatory compliance.
- Analyzing both **domestic & global market trends**, providing actionable **insights** and **advisory services** to clients to align their strategies with real-time market dynamics.
- Formulating **strategic plans** to drive **trading profits** and establish clear **team goals**, fostering a collaborative environment to meet overall **business objectives**.
- Utilizing **advanced trading platforms** such as **Bloomberg, JP Morgan Execute, Standard Chartered Markets, Reuters, & 360T** to execute trades and optimize portfolio management efficiency.
- Managing **interbank operations**, including **deal verification, margin collateral management, & trade settlement**, ensuring compliance with industry standards & high operational accuracy.
- Overseeing the management of **Merchant Forward Contracts, FCNR, EEFC, and RFCTD portfolios** in the **FX back office**, ensuring accurate processing and reporting.
- Coordinating **SWIFT operations**, including **OFAC screening and authorization**, ensuring timely and accurate transaction processing in accordance with **regulatory guidelines**.
- Played a key role in **risk management** and **regulatory compliance**, ensuring all foreign exchange and banking operations adhered to **RBI and FEMA guidelines**.

Skill Set

Effective Communication 

Problem Solving & Decision Making 

Stakeholder Engagement 

Client Relationship Management 

Cross-functional Collaboration 

Analytical Skills 

Critical Thinking 

Education

 **2009 – 2013**

B.Tech. in EEE

Gandhi Engineering College,
Bhubaneswar

Certifications

- ⊕ Nov 2023: CFA Level I, CFA Institute, USA
- ⊕ Oct 2021: Currency Derivatives Certification Exam, NISM, Mumbai
- ⊕ Aug 2021: Diploma in Treasury Investment & Risk Management, IIBF, Mumbai
- ⊕ Mar 2020: Certified Treasury Professional, IIBF, Mumbai
- ⊕ Feb 2020: Certificate in International Trade Finance, IIBF, Mumbai
- ⊕ Jan 2018: Certified Associate (CAIIB), IIBF, Mumbai

UCO Bank, Hyderabad Zone

Assistant Manager | Jul'16 – Jul'19

- ⊕ Contributed to **Foreign Exchange operations**, managing a wide range of client needs, including **collection bills, bill purchase, bill discounting, foreign letters of credit, and foreign bank guarantees**, ensuring seamless transaction execution.
- ⊕ **Managed a diverse portfolio of Cash Credit accounts**, providing customized **fund-based and non-fund-based financial solutions** to major clients in the **pharmaceutical, real estate, and business** sectors.
- ⊕ Drove efficient **foreign exchange transactions**, ensuring compliance with regulatory standards while enhancing operational accuracy and client satisfaction.
- ⊕ Built and maintained strong relationships with clients, delivering **strategic advisory** on **foreign exchange and retail banking products**, resulting in increased client loyalty and business growth.
- ⊕ Coordinated with cross-functional teams to enhance **banking processes** & improve operational efficiency, significantly reducing turnaround times & increasing service quality.

Achievements

- ⊕ Spearheaded collaboration with the **IT** and **SWIFT** teams to successfully implement **SWIFT Reconciliation Software** in the **Treasury**.
- ⊕ Contributed to the ongoing migration of **Treasury operations software** from **ITMS** to **MUREX**, enhancing operational efficiency.
- ⊕ Implemented a new **trading strategy**, **increasing profitability** within the first year of execution.
- ⊕ **Developed & introduced a comprehensive training program** for junior traders, significantly enhancing their expertise in **foreign exchange trading**.
- ⊕ Managed a **high-value client portfolio**, boosting in **revenue generation** during the tenure.