



**Sir M. Visvesvaraya Institute  
of Management Studies & Research**

# SIR M. VISVESVARAYA INSTITUTE OF MANAGEMENT STUDIES AND RESEARCH

Approved by All India Council for Technical Education (AICTE), Recognized by Govt of Maharashtra  
Road no.7 A, Sewri Wadala Estate, Near Indulal Bhuva Park, Wadala (W), Mumbai, 400031



## GRADE CARD

### Post Graduate Diploma in Management (Marketing)

Examination Seat No: **3034**

Semester : **IV**

Month/Year of Examination : **May 2021**

Name of the Candidate: **Shenoy Vinayaka Venkatramana**

Course Title	Internal Marks		External Marks		Total Marks		Grade	Grade Points (G)	Course Credit (C)	CG = C×G	SGPA = ΣCG / ΣC
	Maximum	Obtained	Maximum	Obtained	Maximum	Obtained					
NEGOTIATION & SELLING SKILLS	40	28	60	40	100	68	B+	7	4	28	7.50
MARKETING STRATEGY	40	39	60	43	100	82	O	10	4	40	
BUSINESS PLAN	--	---	100	72	100	72	A	8	4	32	
SUMMER INTERNSHIP	--	---	100	58	100	58	C	5	4	20	
<b>Result : PASS</b>	Credits Earned : 16				Total Marks <b>280 / 400</b>			<b>ΣCG = 120</b>		<b>Grade : B+</b>	



Lower Semester **SGPA**

I : **4.63**

II : **6.29**

III : **6.38**

IV : **7.50**

Overall CGPA : **6.00**

Overall Grade : **B**

Place: Mumbai

Result declared on : 17-Jun-2021

*Karunta*

Checked By

*Georgy*

Examination Controller



*Director*

Director