



Raunak Nadkarni

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raunaknadkarni25@gmail.com

25th August, 1990

904, Shanta Durga, New Mogul Lane, Mahim, Mumbai- 16.

Education

2008 - 2010

TY.BSC

Rizvi College of Hotel Management (Mumbai University)

2007 - 2008

HSC

R.D National College, Bandra

2005 - 2006

SSC

V.N Sule Guruji High School

Skills

Microsoft Office

Opera Cloud Software

Time Management

Guest Relations

Networking

Languages

Marathi | Native

Hindi | Fluent

English | Fluent

French | Basic



Profile

Objective

Experienced Catering Sales Manager successfully driving event sales, client relationship management, and revenue growth. Seeking to leverage my expertise in sales and strategic planning to contribute to a dynamic team and deliver exceptional guest experiences.

Hobbies

Food Enthusiast, Playing Cricket & Snooker, Photography & also going on Wildlife Safaris



Work Experience

June 2024 till Present

Catering Sales Manager

Sofitel Mumbai BKC - ACCOR GROUP

Aug 2023 - May 2024

Projects/Events Manager

VAMA EVENTS PVT LTD

Dec 2022 - July 2023

Corporate Sales Manager

Foodlink F&B Holding India Pvt Ltd. (Jade Gardens, Worli)

Feb 2021 - Present

Founder/Owner

The Imperfect Chef

Oct 2019 - June 2020

Food & Beverage Sales Manager

Courtyard by Marriott , Mumbai

Oct 2016 - Sept 2019

Catering Sales Manager (March 2019 - Sept 2019)

Restaurant Manager (Apr 2018 - March 2019)

Assistant Restaurant Manager (Oct 2016-April 2018)

Intercontinental Marine Drive , Mumbai

Dec 2015 - July 2016

Bar Server

Royal Caribbean International

June 2011 - October 2015

Food & Beverage Supervisor (July 2013 - Oct 2015)

Food & Beverage Assistant (June 2011 - June 2013)

Trident Bandra Kurla Complex , Mumbai