

**JATIN SHARMA**

Course : **MBA (Semester)**, Finance | Strategy & Consulting

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DOB : 24<sup>th</sup> Oct 2001



**SOMAIYA**

VIDYAVIHAR UNIVERSITY

V. K. Somaiya Institute of Management

**ACADEMIC DETAILS**

Course	Institute	Board	Results	Year
MBA	KJ Somaiya Institute of Management, Mumbai	Somaiya Vidyavihar University	7.55	2026
BCA (Computer Application)	Poornima University, Jaipur	Poornima University	69.64 %	2022
CLASS XII	Jaipur School, Jaipur	CBSE	71.40 %	2019
CLASS X	Jaipur School, Jaipur	CBSE	62.70 %	2017

**CERTIFICATIONS**

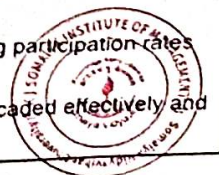
Certification	Certifying Authority	Year
Introduction to Risk Management, New York Institute of Finance	Coursera	2025
Bloomberg Market Concepts, Bloomberg	Bloomberg	2025
Python for Everybody, University of Michigan	Coursera	2024
Certified Technical Analyst, NIFM	NIFM	2023
Certified Smart Investor, NIFM	NIFM	2023
The Advanced SQL Server Masterclass For Data Analysis, Udemy	Udemy	2021

**SUMMER INTERNSHIP (2 Months)**

<b>Equity Research Analyst</b> (Hem Securities Ltd.)	<ul style="list-style-type: none"><li>Conducted in-depth fundamental and technical analysis of 5+ infrastructure companies, producing detailed research reports and actionable investment recommendations</li><li>Developed and maintained comprehensive financial models (DCF, P/E), enhancing earnings forecast accuracy by 15% and supporting Rs. 10+ crore portfolio decisions</li><li>Assessed industry trends, macroeconomic indicators, and regulatory changes, delivering insights that reduced investment decision-making time by 20%</li><li>Benchmarked infrastructure companies against sector peers, identifying valuation gaps that resulted in two high-conviction buy calls with 18% upside potential</li><li>Created investor-ready presentations and dashboards, improving stakeholder reporting efficiency by 22% and supporting senior leadership discussions</li><li>Analyzed quarterly results and conference calls, enabling timely revisions in recommendations and reducing investment decision turnaround</li></ul>
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**PROFESSIONAL EXPERIENCE (23 Months)**

<b>Organization</b>	Roop Rani	<b>Duration</b>	23 Months
<b>Designation</b>	Administrative Associate	<b>Key Role</b>	Administration
<b>Responsibilities &amp; Achievements</b>	<ul style="list-style-type: none"><li>Coordinated cross-functional teams to align with senior management objectives, resulting in 100% on-time execution of strategic initiatives</li><li>Facilitated structured goal-setting and action planning, boosting team clarity and improving project delivery timelines</li><li>Monitored organizational workflows and introduced new operational practices, increasing efficiency and reducing bottlenecks</li><li>Ensured seamless communication and conflict resolution across departments, enhancing collaboration and maintaining high team morale scores (&gt;90%)</li><li>Translated high-level strategies into actionable tasks, driving accountability and improving participation rates across all teams</li><li>Spearheaded cross-departmental alignment initiatives, ensuring strategic goals were cascaded effectively and resulting in zero missed deadlines for key deliverables</li></ul>		



## PROJECTS

<b>Live Project: Sector Analysis and Equity Research, Lakhani Financial Services (03 Months)</b>	<ul style="list-style-type: none"> <li>Acquired and applied advanced valuation techniques, collaborating with a team to assess Mankind Pharma's intrinsic value</li> <li>Conducted in-depth industry analysis of the pharmaceutical sector, identifying high profit margin and superior ROCE trends to support investment recommendations</li> <li>Performed Financial Modeling using Discounted Cash Flow and Relative Valuations</li> </ul>	(2025)
<b>Internship: Content Consultant, OpenGrad (07 Months)</b>	<ul style="list-style-type: none"> <li>Worked with an edtech organization incubated by IIM Bangalore, supporting their content positioning, curriculum development, and thought leadership efforts</li> <li>Collaborated directly with startup founders from IIM Indore and visionary CEOs to develop and refine high-impact educational and thought leadership content</li> <li>Conducted deep-dive research into edtech trends and business models to shape the brand</li> </ul>	(2024)
<b>Graduation Project: BUY 'N' SELL (06 Months)</b>	<ul style="list-style-type: none"> <li>Designed the end-to-end user workflow for a digital asset marketplace, improving platform usability and operational clarity</li> <li>Conducted competitive research on digital asset startups to analyze cost structures and define a sustainable pricing strategy</li> <li>Created intuitive UI wireframes to enhance user experience across desktop and mobile interfaces</li> <li>Developed a functional backend database to support secure and scalable user transactions</li> </ul>	(2022)

## POSITION OF RESPONSIBILITY

Live Project Head - Finstreet, Finance Committee - K J Somaiya Institute of Management (2025)

## AWARDS AND RECOGNITIONS

First Position, Angry Birds, Poornima University, Jaipur   Poornima University	(2022)
Academic Scholarship, 3rd year, Poornima University, Jaipur   Poornima University	(2021)
Academic Scholarship, 2nd year, Poornima University, Jaipur   Poornima University	(2020)
Academic Scholarship, 1st year, Poornima University, Jaipur   Poornima University	(2019)
Second position, Table Tennis Doubles, Jaipur School, Jaipur   Jaipur School	(2019)

## EXTRA CURRICULAR ACTIVITIES

Student International Immersion Program at DHBW, Stuttgart, Germany  
 Volunteer- Blood Donation Camp, Law Awareness Society, Non- Governmental Organisation  
 Member- PAWS, Non- Governmental Organisation  
 Member- Positive women network of Rajasthan, Non- Governmental Organisation

