

Sheetal Pankaj Upadhyay

Email – upadhyayshital17@gmail.com

Objective

To work in an organization that as a highly dedicated & professional and to enhance my career.

Work Experience

- Company Name : Meril Endo Surgery Pvt Ltd.
Post : Area Sales Manager.
Period : From 6th Jan 2023 to 4th Apr 2025

Duties & Responsibilities

- Preparation of documents related to Government /Private Hospital Tenders.
- Communications to clients for communication regarding our products.
- Arranging appointments with doctors, pharmacists and hospital medical teams.
- Demonstrating products to healthcare staff including doctors, nurses and pharmacists.
- Planning work schedules and weekly and monthly timetables.
- Regularly attending company meetings, technical data presentations and briefings
- Reviewing of sales performance.
- Meeting (sometimes exceeding) annual sales targets.
- Planning work schedules and weekly and monthly timetables.
- Building and maintaining positive working relationships with medical staff and supporting administrative staff.
- Keeping detailed records of all contact.

- Company Name : Bharat Serums And Vaccines(Criticure Division)
Post : Key Account Manager
Period : From 2nd June 2021 to 15 Dec 2022.
- Company Name : Overseas Health Care Pvt Ltd
Post : Area Business Manager
Period : From 10th June 2019 to 28th May 2021
- Company Name : Futura Surgicare Pvt Ltd
Post : Area Business Manager
Period : From 1st Jan 2019 to 1st Jun 2019.
- Company Name : Sutures India Pvt Ltd (Healthium Medtech Limited)
Post : SR. Field Manager
Period : From 22nd June 2016 to 31st Dec 2018.
- Company Name : FDC Limited
Post : Territory Manager
Period : From 7th Sep 2013 to 16th June 2016.

Education Qualification

- MBA (Marketing Management) passed from Mumbai University first class in year 2018.
- T.Y.Bsc passed from M.D College (Mumbai University) second class in year 2012.
- HSC passed from Maharashtra State Board second class from Science stream in 2009.
- SSC passed from Maharashtra State Board with first class in 2007.

Computer Knowledge

- MS-Office 2010 (Word, Excel, PowerPoint)
- Internet

Personal Details

Name	:	Sheetal Pankaj Upadhyay.
Contact No	:	8105684483
DOB	:	20 th Aug 1991
Marital Status	:	Married
Gender	:	Female
Nationality	:	Indian
Languages Known	:	Marathi, Hindi & English

I hereby declare that the above given information is true as per I know and with proper documents.

Date:

Place:

Signature