

Anshul Jain

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Summary

A competent professional offering 11 years of experience in Sales and Marketing Spearheaded KOL engagement; established relations with KOLs, Medical Directors and Key Government Healthcare Leaders Experience in managing & executing various promotional activities / events and enhancing business, profitability and market coverage

Experience

Romsons Group Pvt Ltd | Udaipur

Territory Manager | 09/2024 - Present

Responsible to meet Doctors ,ICU Incharge, OT incharge, Purchase Manager For new account acquisitions and old account

Ace Cardiopathy Solutions Pvt. Ltd | Udaipur

BDM | 09/2023 - 09/2024

Responsible to meet Cardiologists and cath lab technicians and purchase managers also for new account acquisition for the Business development for companies like Terumo,Translumina,lifetech,Boston.

Merck Specialities Pvt. Ltd. | Udaipur

Business Executive | 10/2019 - 08/2023

Responsible to meet Cardiologist, Endocrinologist and physicians to promote company products and achieve targets.

Emcure Pharmaceuticals | Jaipur, RJ

Territory Manager | 11/2018 - 09/2019

Responsible to meet Cardiologists,Endocrinologists and Physicians to promote company products and achieve targets.

Merck Specialities Pvt. Ltd. | Jodhpur

Business Executive | 07/2017 - 10/2018

Responsible to meet Cardiologist Endocrinologist and physicians to promote company products and achieve targets.

Sun Pharma | Jodhpur

Sales Executive | 03/2017 - 06/2017

Responsible to meet Neurologists and Physicians to promote company products and achieve targets.

HQ Mankind Pharma | Kuchaman city

Territory Manager | 09/2013 - 02/2017

Responsible to meet Gynaecologists, Ophthalmologists, Dermatologists and Physicians to promote company products and achieve targets.

Skills

Business Development Customer Management, Territory Analysis Product Knowledge, English, Hindi

Education

B.PHARMA College of science (MLSU)

08/2013

12th | Kishangarh

Science Biology | 05/2007

10TH | Kishangarh

ALL SUBJECT | 05/2005

SPORTS

Cricket and Chess

Languages

Hindi, English

Awards

MANKIND : GOLD MEDAL, Diamond medal, MERCK : CM & E Award