

# Anshul Jain

8619599460 | ANSHULJN134@GMAIL.COM | D.O.B 19/09/1990

## Summary

A competent professional offering 11 years of experience in Sales and Marketing Spearheaded KOL engagement; established relations with KOLs, Medical Directors and Key Government Healthcare Leaders Experience in managing & executing various promotional activities / events and enhancing business, profitability and market coverage

## Experience

### Romsons Group Pvt Ltd | Udaipur

#### Territory Manager | 09/2024 - Present

Responsible to meet Doctors ,ICU Incharge, OT incharge, Purchase Manager For new account acquisitions and old account

### Ace Cardiopathy Solutions Pvt. Ltd | Udaipur

#### BDM | 09/2023 - 09/2024

Responsible to meet Cardiologists and cath lab technicians and purchase managers also for new account acquisition for the Business development for companies like Terumo, Translumina, lifetech, Boston.

### Merck Specialities Pvt. Ltd. | Udaipur

#### Business Executive | 10/2019 - 08/2023

Responsible to meet Cardiologist, Endocrinologist and physicians to promote company products and achieve targets.

### Emcure Pharmaceuticals | Jaipur, RJ

#### Territory Manager | 11/2018 - 09/2019

Responsible to meet Cardiologists, Endocrinologists and Physicians to promote company products and achieve targets.

### Merck Specialities Pvt. Ltd. | Jodhpur

#### Business Executive | 07/2017 - 10/2018

Responsible to meet Cardiologist Endocrinologist and physicians to promote company products and achieve targets.

### Sun Pharma | Jodhpur

#### Sales Executive | 03/2017 - 06/2017

Responsible to meet Neurologists and Physicians to promote company products and achieve targets.

### HQ Mankind Pharma | Kuchaman city

#### Territory Manager | 09/2013 - 02/2017

Responsible to meet Gynaecologists, Ophthalmologists, Dermatologists and Physicians to promote company products and achieve targets.

## Skills

Business Development Customer Management, Territory Analysis Product Knowledge, English, Hindi

## Education

### B.PHARMA College of science (MLSU)

08/2013

### 12th | Kishangarh

Science Biology | 05/2007

### 10TH | Kishangarh

ALL SUBJECT | 05/2005

## SPORTS

Cricket and Chess

## **Languages**

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Hindi, English

## **Awards**

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MANKIND : GOLD MEDAL, Diamond medal, MERCK : CM & E Award