

CURRICULUMVITAE

PratikBGovani

Email

pratikgovani22@yahoo.com

PermanentAddress

20,Section-5,PrernaSociety, B/H Namrta Society Isanpur Ahmedabad-382443

ContactNo

MobNo:+919687889334

PersonalData

DateOfBirth: 27.06.1987

Sex :

Male

Nationality : Indian

Marital Status : Married

Language : English, Hindi, Gujarati

Objective:

- Looking to secure a position in the field of Pharma at a reputed company wherein I can add value and grow my professional career while giving growth to the organization.

Assets:

- Effective Communication skill and leadership qualities.
- Highly motivated to work as a team.
- Adjustable to any environment.

Hobbies:

Traveling, Reading, Listening music, watching cricket, Chess.

Strengths:

- Hardworking and disciplined with good Communication Skills;
- Ability to see situations beyond normal vision;
- Ability to learn from every possible situations and from each mistakes of past.

StrategicPlanning

Formulating long term/short term strategic plans, budgets to enhance sales, conducting negotiations & marketing operations thereby achieving increased sales growth across area.

Planning individual / team goals to achieve preset targets within time, quality & cost parameters.

Sales&Marketing

Driving sales initiatives & achieve desired targets with overall responsibility of return on investment and exploring marketing avenues to build consumer preference and drive volumes.

RelationshipManagement

Building and strengthening relationships with key accounts, medical fraternity, opinion leaders, thereby ensuring high customer satisfaction by providing them with complete product support.

ACADEMICS:

Sr. No	Examination	Institute	University/Board	Year	GRAD
1.	M.B.A (Marketing)	N.R.InstituteOfBusiness Management,Ahmedabad	GujaratTechnological University	May 2013	First Class
2.	B.PHARM	SaraswatiIntituteOf Pharmaceutical Sciences,Gandhinagar	GujaratUniversity	April 2010	Second Class
3.	D.PHARM	M.N college of Pharmacy,Khambhat	GujaratUniversity	April 2006	Second Class
4.	HSC	V.MSchool,Halol	G.S.H.S.E.B	March 2004	First Class
5.	SSC	V.MSchool,Halol	G.S.E.B	March 2002	Distincti on

AreaofInterest:

- SalesandMarketing.

ComputerExposure:

- **OperatingSystems:**Windows,XP,Vista
- **Other** :Multimedia
- **LanguageKnown** :GUJARATI,HINDI,ENGLISH

ProfessionalExperience:

Previously I am working with Panther Medical Equipment India Private Limited since June2024 to December 2024.

Previously Iwas working with Johnson& Johnson Private Limited in Ethicon Endosurgery division on Medi-Transcare Payroll since October 22 to December2023.

PreviouslyI worked with Johnson& Johnson in Baby care division as a Medical representative from April 2019 to October 2022.

Previous to that worked as a Product Executive at WestCoast Pharmaceutical works Ltd From February 2017 to April 2019.

- Previous to that I had worked with INTAS in Neuropsychiatric Division as a Field Sales Officer from April 2014 to February 2017.

Academic/professional activity/Achievement:

Certificate(Particulars)
Member of University Cricket Tournament.
Membership of IPC
Participation in Pharma marketing at National Level
Total 5 "Awards of Excellence" for top score in assessment at Induction for new recruits 'at GSK Oral Care.
Achiever's Award for significant contribution and outstanding achievement in Levera Group at ALTIMA a division of INTAS.

Place: Ahmedabad

Pratik Govani