

DUPINDER KAUR, CA, EGMP (IIM-B)

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FINANCE TRANSFORMATION LEADER | FP&A & CONTROLS | MEDICAL DEVICES & MANUFACTURING

Chartered Accountant (AIR-8) and IIM-B alumnus with 19+ years of leadership in FP&A, cost control, ERP/SAP transformation, and governance across global manufacturing, medical devices, and FMCG.

Proven success in driving organization-wide internal controls, automation, and strategic business partnering. Adept at leading ERP implementations, streamlining operations, and aligning finance with quality, compliance, and board priorities.

Known for building high-impact finance teams, steering M&A and due diligence, and improving bottom lines through robust control frameworks and digital finance.

CORE COMPETENCIES

- FP&A, Budgeting, Forecasting & Board Reporting
- ERP Implementation & Process Digitization
- Manufacturing Costing, Yield & Margin Analysis
- Internal Controls & Risk Management
- Statutory, Internal, and Regulatory Audits (Big 4)
- Cross-Functional Leadership | Governance & Compliance
- Medical Device Finance | US GAAP, IFRS, Ind AS
- Project Management | Strategic Business Partnering

PROFESSIONAL EXPERIENCE

Director – Finance, South Asia | Cepheid India (Danaher Group)

Bangalore & Gurgaon | Medical Device Manufacturing | Jun 2024 – Present

- Led finance transformation with \$3M profitability uplift via FP&A enhancements, SKU rationalization, and product mix strategies.
- Spearheaded Kaizen-based yield improvement of \$1.5M, integrating operational and financial controls at the plant level.
- Designed and implemented internal controls across manufacturing, quality, and supply chain, driving audit readiness and control mindset.
- Managed FP&A, audits, regulatory compliance, and global reporting for the region.
- Actively collaborated with SAP reimplementation teams, aligning system design with business needs across costing, production, and compliance.

Financial Controller | Campus Activewear Ltd.

Gurgaon | Footwear Manufacturing | Jan 2023 – May 2024

- Improved MIS/reporting speed by 30% via process automation and digitization.
- Designed risk-control frameworks, reducing operational risk by 25% by re-designing processes and policies
- Enabled ₹2 Cr working capital release via supply chain process improvements.
- Coordinated with statutory auditors for quarterly and year-end audits, aligning with IFRS and compliance mandates.

Finance Consultant – Strategy & M&A | Wingreens Farms

Gurgaon | F&B & Manufacturing | Jan 2021 – Dec 2022

- Drove end-to-end acquisition and integration of Raw Pressery, enabling ₹60 Cr revenue accretion and \$8M valuation increase.
- Deployed FP&A frameworks post-acquisition, with real-time KPI dashboards and margin analytics to help the company break even with a 50% improvement in margins

Financial Controller | Tupperware India

India | Jan 2018 – Dec 2020

- • Delivered \$1.3M in tax/GST refunds and ensured zero non-compliance during COVID audits.
- • Reduced costs by 750 bps through process restructuring and SAP-based analytics.
- • Managed financial compliance with US GAAP and Ind AS; key player in TP litigation and GST advance rulings.

Sr. Manager – Finance Projects | Mars Wrigley

India | Aug 2017 – Jan 2018

- Set up Finance Shared Services (RTR, AP, AR, Payroll) within 100 days.
- Led SAP finance automation, consolidating vendor systems and eliminating manual reconciliations.
- Led the OTC and P2P Integration as part of Mars and Wrigley integration

Sales Finance Manager | Mars Wrigley

India | Aug 2013 – Jul 2017

- Enhanced governance across trade spends and logistics cost centers.
- Led GST implementation program across the business including the financial and operational

- impact of GST.
- Successfully managed all commercial controllership activities for the Sales and Logistics function.
- In depth analysis and business partnering to improve business and sales performance and establish operational standards, policies and procedures cross functionally like
 - trade spends optimization (Saving \$240 k) , damages and expiry reduction by 60%,
 - DSO improvement from 55 days to 37 days
 - inventory management (saving \$135K) to improve margin to invest

Manager Finance Commercial /Supply Chain /Projects | Agro Tech Foods Limited

India | Mar 2009 – Aug 2013

- Partnered on Oracle and demand planning tool implementations for margin tracking and scenario planning.
- Managed financial operations for the supply chain process and acted as the finance point of contact.
- Generated management reports with insightful commentary and established variance analysis processes.
- Conducted brand-wise financial review and tracked gross margin variances.

Business Leadership Trainee & Commercial Manager | Hindustan Unilever Ltd.

India | May 2005 – Feb 2009

- • Designed make-or-buy costing models influencing South Asia margin strategy.
- • Managed factory audits, VAT-led restructures, and capex controls.

EDUCATION & CERTIFICATIONS

- Chartered Accountant (AIR 8) – ICAI, New Delhi
- Executive General Management Program (EGMP) – IIM Bangalore
- B.Com (University Topper) – Panjab University