



# Sabith V Salam

Silver Spring Velamparambil House Thottumugham Ernakulam  
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## Career Objective

Seeking a career that gives me rich exposure through diverse marketing team and working with people of high calibre. I would constantly face challenges, which would help me to achieve my personal and professional goals.

## Professional Experiences

- **Newcare Hygeine Solution Pvt Ltd - Muvattupuzha** 2025 - Present  
Regional Sales Manager
  - As a regional sales manager taking care of Enakulam, Kottayam and Idukki
  - Handling five representative in these area
  - Maintaining good relationship with stockists.
  - Marking good rapport with Doctors, OT in charge, OT store management and purchase head.
  - Attending exhibitions conferences and meetings.
- **Careon Healthcare Solutions Pvt. Ltd - Kalamassery** 2018 - 2025  
Senior Area Sales Manager
  - Company representation.
  - Supporting and motivating team members.
  - Target achievement.
  - Primary and secondary compilation.
  - Maintaining good relationship with stockists.
  - Ensure the cheque collection from the stockist and hospital.
  - Supply chain management.
  - Marking good rapport with Doctors, OT in charge, OT store management and purchase head.
  - Attending exhibitions conferences and meetings.
- **EnCare Medical Devices - Ettumanoor** 2016 - 2017  
Sales Representative
  - Company representation.
  - Target achievement.
  - Primary and secondary compilation.
  - Ensure the cheque collection from the stockist and hospital.
  - Maintaining the current business and increasing the secondary volume from previous year.
  - Supply chain management.
  - Marking good rapport with Doctors, OT in charge, OT store management and Purchase head.
- **Rak Hospital - Ras Al Khaimah** 2012 - 2016  
Staff Nurse
  - Utilising the nursing process, assess, plan implement and evaluate care.
  - Insertion of cannula, arterial, urinary catheterization etc.
  - Attending all emergency situations.
  - Blood transfusion and fluid replacement management and etc.
  - Admission and discharge.
- **Trauma Care Centre - Vishakapatnam** 2009 - 2011  
Nursing Staff
  - Utilising the nursing process, assess, plan implement and evaluate care.
  - Insertion of cannula, arterial, urinary catheterization etc.
  - Attending all emergency situations.
  - Blood transfusion and fluid replacement management and etc.

## Highest Educational Qualification

- **Hina School of Nursing - Yelahanka Newtown Bangalore**  
Diploma in Nursing (Board of Karnataka)  
58%

2000

## Achievements & Awards

- Awarded for 106% achievement in H1 during the Financial Year 2024-2025
- Awarded for 104% achievement in Q2 during the Financial Year 2024-2025
- Awarded for 108% achievement in Q1 during the Financial Year 2024-2025
- Awarded for business contribution with PCPM 23.42 Lakhs, during the Financial Year 2023-2024
- Awarded for exemplary performance in H1 during the Financial Year 2023-2024
- Awarded for highest in - PMPM H1 during the Financial Year 2023-2024
- Awarded for 102% achievement in Q1 during the Financial Year 2023-2024

## Personality Highlights

- Ability to work unsupervised and able to plan and organize tasks efficiently.
- Excellent skills in oral and written communication.
- Quick to learn and adapt to new challenging environment.
- Always ready to take responsibilities while adhering deadline.

## Linguistic Proficiency

- English, Malayalam, Hindi, Tamil (speak only), Telugu (speak only), Arabic (speak only)

## Personal Details

- Date of Birth : 23.02.1984
- Marital Status : Married
- Nationality : Indian
- Passport : H 4958516
- Gender : Male

## Hobbies

- Travelling
- Reading

## Reference

- **Mr. Brijesh PK - Careon Healthcare Solutions Pvt. Ltd.**  
Regional Manager  
+919840924543
- **Dr. Ahsain S Kalam - Futureace Hospital, Edapally**  
ENT Surgeon  
+919567924554

## Declaration

- I hereby declare that the information presented in this resume accurately reflects my qualifications and experience.

Place: Kottayam

Date: 01/09/2025