



Sabith V Salam

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Career Objective

Seeking a career that gives me rich exposure through diverse marketing team and working with people of high calibre. I would constantly for challenges, which would help me to achieve my personal and professional goals.

Professional Experiences

- **Newcare Hygeine Solution Pvt Ltd - 📍 Muvattupuzha** 2025 - Present
Regional Sales Manager
 - As a regional sales manager taking care of Enakulam, Kottayam and Idukki
 - Handling five representative in these area
 - Maintaining good relationship with stockists.
 - Marking good rapport with Doctors, OT in charge, OT store management and purchase head.
 - Attending exhibitions conferences and meetings.
- **Careon Healthcare Solutions Pvt. Ltd - 📍 Kalamassery** 2018 - 2025
Senior Area Sales Manager
 - Company representation.
 - Supporting and motivating team members.
 - Target achievement.
 - Primary and secondary compilation.
 - Maintaining good relationship with stockists.
 - Ensure the cheque collection from the stockist and hospital.
 - Supply chain management.
 - Marking good rapport with Doctors, OT in charge, OT store management and purchase head.
 - Attending exhibitions conferences and meetings.
- **EnCare Medical Devices - 📍 Ettumanoor** 2016 - 2017
Sales Representative
 - Company representation.
 - Target achievement.
 - Primary and secondary compilation.
 - Ensure the cheque collection from the stockist and hospital.
 - Maintaining the current business and increasing the secondary volume from previous year.
 - Supply chain management.
 - Marking good rapport with Doctors, OT in charge, OT store management and Purchase head.
- **Rak Hospital - 📍 Ras Al Khaimah** 2012 - 2016
Staff Nurse
 - Utilising the nursing process, assess, splan implement and evaluate care.
 - Insertion of cannula, arterial, urinary catheterization etc.
 - Attending all emergency situations.
 - Blood transfusion and fluid replacement management and etc.
 - Admission and discharge.
- **Trauma Care Centre - 📍 Vishakapatnam** 2009 - 2011
Nursing Staff
 - Utilising the nursing process, assess, splan implement and evaluate care.
 - Insertion of cannula, arterial, urinary catheterization etc.
 - Attending all emergency situations.
 - Blood transfusion and fluid replacement management and etc.

Highest Educational Qualification

- Hina School of Nursing - 📍 Yelahanka Newtown Bangalore
Diploma in Nursing (Board of Karnataka)
58%

2000

Achievements & Awards

- Awarded for 106% achievement in H1 during the Financial Year 2024-2025
- Awarded for 104% achievement in Q2 during the Financial Year 2024-2025
- Awarded for 108% achievement in Q1 during the Financial Year 2024-2025
- Awarded for business contribution with PCPM 23.42 Lakhs, during the Financial Year 2023-2024
- Awarded for exemplary performance in H1 during the Financial Year 2023-2024
- Awarded for highest in - PMPM H1 during the Financial Year 2023-2024
- Awarded for 102% achievement in Q1 during the Financial Year 2023-2024

Personality Highlights

- Ability to work unsupervised and able to plan and organize tasks efficiently.
- Excellent skills in oral and written communication.
- Quick to learn and adapt to new challenging environment.
- Always ready to take responsibilities while adhering deadline.

Linguistic Proficiency

- English, Malayalam, Hindi, Tamil (speak only), Telugu (speak only), Arabic (speak only)

Personal Details

- Date of Birth : 23.02.1984
- Marital Status : Married
- Nationality : Indian
- Passport : H 4958516
- Gender : Male

Hobbies

- Travelling
- Reading

Reference

- **Mr. Brijesh PK - Careon Healthcare Solutions Pvt. Ltd.**
Regional Manager
+919840924543
- **Dr. Ahsain S Kalam - Futureace Hospital, Edapally**
ENT Surgeon
+919567924554

Declaration

- I hereby declare that the information presented in this resume accurately reflects my qualifications and experience.

Place: Kottayam
Date: 01/09/2025