

AWANISH KUMAR DWIVEDI

MEDICAL REPRESENTATIVE



CONTACT INFORMATION

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SOCIAL MEDIA

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PERSONAL DETAILS

Father's Name:- Vinod Dwivedi

Date of Birth: 10th March 1993

Sex :- Male

Religion:- Hindu

Marital Status :- Married

Language Known:-

Hindi & English

Nationality :- Indian

Date:- 03/05/2025

Place:- Motihari

Objective:

To work in an organization, which could nurture my leadership qualities and where I get opportunities to grow and hence contribute to the development of the organization and self.

Educational Qualification:

- 2014 ● **GRADUATION (B.COM)**
Account Hon's From Bhim Rao Ambedkar university (B.R.A.B.U)
Muzaffarpur, year-2014 with 2nd division.
- 2011 ● **INTERMEDIATE**
Intermediate from (B.S.E.B) Bihar board in 2011 with 1st division.
- 2008 ● **MATRICULATION**
10th from Bihar Board Patna(B.S.E.B) in 2008 with 2nd division.

Strength:

Talking Initiative, Administration, Self Motivator, Quick learner.

Computer Proficiency:

OPERATING SYSTEM: WIN 98, 2000, 2003, XP, 07,vista, 10.

OTHERS: MS Word, Power Point, Excel, Internet E-Mails. Summary of Skills.

Friendly and detail orientated with more than 6 month in year 2020 of experience in the industry as on M R. Expertise in latest products, latest industry trends in the pharmaceutical and medical field. Ability to develop good client relationships and in assisting them with finding the right products for their practice.

Maintained excellent professional relationships with physicians, surgeons, specialists and hospitals

Experience:

06month in year2020 of Experience in **Cypress Pharmaceuticals Pvt. Ltd.** , Motihari as a medical representative.

From March 2021 to 15th April 2023 I am working in **Lotus Surgicals pvt. ltd.** Which is a surgical devices company.

From 16th April 2023 to till date I am working in **Fresenius-Kabi India Pvt.Ltd.** Which is a parenteral nutrition & IV infusion company . Muzaffarpur as a therapy Manager.

Responsibilities:

- Responsible for liaising and persuading doctors to prescribing company products.
- Making sales presentations of company products for various healthcare professionals.
- Responsible for providing information on company products to clients.
- Responsible for attending sales meetings and training programmers
Work with sales manager to developing marketing strategies.
- Implementing strategies to increase sales.
- Building positive trust relationships with doctors, pharmacists, surgeons etc.
- Monitoring and analyzing data and market conditions to identify sales opportunities.
- Responsible for delivering product samples.
- Responsible for keeping accurate figures.

Declaration:

I hereby declare that the all above statement is correct to the best of my knowledge.

Awanish Kumar Dwivedi

Signature