

Curriculum Vitae

Keshava G

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BRIEFPROFILE

A Management Graduate (Marketing) from IADC,(Bangalore University).I am a very competent, hardworking and dedicated professional. I have leadership skills, motivational skills, negotiation skills and interpersonal skills. I am a dynamic person and have won several prizes in sports and cultural activities at college level. I have expertise in Sales and Marketing Field.

OBJECTIVE

To perceive a highly rewarding career in a reputed organization which harnesses my talent and self development, towards achieving the Organization goal with the best of my abilities. I am smart working and have an urge to constantly do better. To become a successful professional, I want to work in an environment which would utilize my analytical and technical skills in an effective way to increase the productivity of the Organization in all phases of the quality life cycle.

CAREER HIGHLIGHTS

BDM at Times Edutech & Events Limited (Times Group) (May 2025 – August 2025)

Timespro a Company which focuses more on Learner Centric for Industry relevant and role specific with tech enabled. With a goal of making learning accessible for anyone who seeks to grow.

Location:-Bangalore, India

Adept Acquiring new Colleges for informing the benefits of the App to the Students and make sure the students download the App and also generate business from the courses offered to the Alumni Students and ACP.

CAREER HIGHLIGHTS

Business Development Manager at Walnut Knowledge Solutions Pvt. Ltd.

(October 2023 – February 2025)

Walnut Knowledge Solutions Pvt. Ltd. (QShala) A Platform that designs workshops to foster a continuous holistic learning mindset in children and equips them with life skills.

Location:-Bangalore, India

Adept in Acquiring new Schools and also generate business from the existing Schools, major portion of School sales and also few corporate sales. Achieving the targets & goals of the organization.

CAREER HIGHLIGHTS

Sr. RM at Mahindra Holidays and Resorts India Ltd (August 2015-July 2021)

Club Mahindra Holidays a Company Dealing Globally into Resorts Membership (Timeshare).

Location:-Bangalore, India

Adept in managing Family Vacation and Corporate sales, sales operations, organizing promotional campaigns in different locations of Karnataka, building relationship with customers, rendering after sales service, achieving the targets & goals of the organization.

CARRER HIGHLIGHTS

Vacation Sales Consultant at RCI India (May 2012-June 2015)

RCI India Pvt Ltd a Company Dealing Globally into Resorts Exchanges (Timeshare Exchanges).

Location:-Bangalore, India

Adept in managing sales operations, Holiday Exchanges, building relationship with clients & achieving targets & goals of the organization.

TECHNICAL SKILLS

Proficient in MS Office (Word, PowerPoint, Excel)

SKILLS ACQUIRED

Adaptability to changing environment and emerging trends

Dedication to work and enthusiastic to learn new things

Self-motivated & quick learner

Effective Communication and presentation skills.

Interpersonal and leadership skills.

EXTRA CURRICULAR ACTIVITIES & ACHIEVEMENTS

Participated in Intra College Dance Festival
Received many awards for consistent performance with regards to quality
& productivity

EDUCATION QUALIFICATION

Qualification	Institute	University	Year of Passing
BBM-Marketing	IADC	Bangalore University	2009-2012
12 th	Stracey Memorial Pu College	Pre University Board (Bangalore University)	2009
10 th	Stracey Memorial High School	State Board	2007

PERSONAL DETAILS

Father's Name : Gunashekar
Address : No.153 ,B5 B.D.A Flats Kallhalli Kensington Rd.,Bangalore -560042.
Date of Birth : 06th March 1990
Sex : Male
Marital status : Single
Nationality : Indian
Language known : English, Hindi, Kannada, and Tamil.
Hobbies : Football and Dance

DECLARATION

Should I be given an opportunity to work with your esteemed organization, I assure you sir/Madam, I shall work with devotion and dedication, honesty and integrity to the utmost satisfaction of my superiors.

I hereby declare that the all information furnished above is correct to my knowledge.

Place:Bangalore

Date:

(Keshava G)