

# RESUME



SYED IBRAHIM.M

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## Objective

A self-motivated and result-oriented professional willing to work in a globally competitive environment on challenging assignments that shall yield the twin benefits of job satisfaction and steady-paced professional growth.

## Educational Qualifications

- Bachelor of Arts (B.A History) – Tamil Nadu Open University, 2017 (65%)

## Professional Experience

- Senior Sales Officer at Vissco Rehabilitation | September 2014 - May 2018
- Territory Sales Executive at Accent Meditech | May 2018 - May 2019
- Dynamic Techno Medicals Pvt Ltd | June 2019 - February 2023
- Prime Medica Promotion Pvt Ltd | February 2023 – July 2025
- Area Sales Manager at Raman And Weil Pvt Ltd | July 2025 - Present

## Roles and Responsibilities

- Acquiring hospitals for Ortho appliance business
- Managing and expanding current hospital accounts
- Meeting monthly sales goals
- Finding new business opportunities from existing hospital relationships
- Ensuring timely payments

- Assisting customers and handling product complaints
- Providing product knowledge and usage guidance to customers
- Ensuring organizational compliance and continuous improvement
- Prompt response to customer service requests
- Collaborating with other teams and branches for new business

### **Professional Achievements**

Visco Rehabilitation: Achieved target consecutively for 3 years in Visco Rehabilitation Aids Ltd.

Ascent Meditech: Started with a base sale of 50k in May and achieved around 3 lakh in business.

Dynamic Techno Medicals: Best National Sales Award for the year 2021-2022 and achieved a trip to Thailand.

### **Personal Assets**

- Fast learner with a grasp of the situation
- Smart working, optimistic, and punctual
- Expertise in Sales and Marketing

### **IT Skills**

- MS Office

### **Personal Details**

- Gender: Male
- Father's Name: Mohamed Ali
- Date of Birth: 22.06.1989
- Nationality: Indian
- Marital Status: Married
- Birthplace: Coimbatore

- Languages Known: Tamil, English, and Hindi
- Residential Address: No:33c, G.M Nagar, Kottaipudur, South Ukkadam, Coimbatore-641001

### **Declaration**

I, Syed Ibrahim.M, hereby declare that the above-given particulars are true to the best of my knowledge and belief.

Place: Coimbatore

Date:

SYED IBRAHIM.M