LAVANKULA MOHAN SURYA PAVAN KUMAR

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🌐 https://github.com/SURYALAVANKULA1998

📍 Bengaluru, Karnataka

📊 Skills

- Data Analysis
- SQL
- PowerBI
- Tableau
- Python
- R programming
- Data Visualization
- Predictive Modeling
- Statistical Analysis

🈂 Language

Kannada
English
Hindi

👤 Summary

Data Analyst with hands-on experience in Excel, SQL, PowerBI, Tableau, Python, and R. Proven ability to transform raw data into actionable insights through data visualization, trend analysis, and predictive modeling. Seeking a Data Analyst position to leverage technical skills and contribute to data-driven decision-making and business growth.

🎓 Education

Adikavi Nannaya University
Bachelor of Commerce - Data Analysis

💼 Experience

AI Variant
Data Analyst
Bangaluru, Karnataka
May 2024 - Jul 2025

- As a Data Analyst at AI Variant, focused on Order and Inventory Management and Payroll Analytics, delivering key insights through data visualization and trend analysis.
- Applied skills gained from Data Analytics Certification from ExcelR Solutions (Excel, Power BI, Tableau, Python) to projects like CRM Analytics and Hospitality Data Analysis.

✳ Certifications

- Data Analyst Certification – ExcelR
- Data Analytics Internship Certificate – AiVariant
- Microsoft Certified – Power BI Data Analyst Associate
- Microsoft Certified – Fabric Analytics Engineer Associate

📄 Projects

- **Hospitality Analysis**
- Conducted Hospitality Data Analysis to improve hotel occupancy and revenue using Power BI, Excel, SQL, and Python. Tracked key performance metrics such as revenue, booking trends, and occupancy rates. Designed interactive dashboards to support real-time pricing and staffing decisions, resulting in optimized room utilization and enhanced guest satisfaction.
- **Customer Relationship Management (CRM) Analytics**
- Performed CRM Analytics to improve customer retention and engagement using Excel, Power BI, SQL, and Python. Analyzed customer booking patterns, preferences, and feedback to identify valuable segments. Developed dashboards to track customer behavior and target marketing strategies. Used predictive techniques to forecast repeat bookings, supporting data-driven decision-making for personalized services.