



TEJAS KOTURWAR

Team Leader

Results-driven Team Leader known for high productivity and efficient task completion. Skilled in strategic planning, conflict resolution, and performance optimization. Excel in leadership, communication, and problem-solving to achieve team goals. Ready to leverage abilities in organization and motivation to drive success in fast-paced environments. Achievements include high conversion rates, consistent customer acquisition and remarkable revenue totals. Forward-thinking, competitive and strategic in pursuing targets. Alert to customer needs and quick to handle requirements resourcefully.

Contact

Phone

8446349229

Email

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Address

Thane west, Manpada

Education

2019-2021

MBA- Marketing & Finance

TIME Nagpur

2016-2019

BCCA- Finance & Computer Applications

Dr. Ambedkar College Nagpur

Skill

- Relationship Building
- Clear & Assertive in Communication
- Customer Service
- Rapport and Relationship Building with channel partners and customers.

Language

English

Hindi

Marathi

Experience

2024- Present

Puranik Builders

Team Leader

- Facilitated team meetings to discuss targets, strategies, and address any issues.
- Created and presented monthly reports to management on sales performance.
- On regular basis identify area of improvement & work accordingly.
- Collaborated with other departments to streamline processes and improve interdepartmental cooperation.
- Conducted weekly and monthly meetings to review progress against goals and objectives.
- Monitored daily workflow to ensure adherence to established policies and procedures.

2022- 2024

Puranik Builders

Associate Sales Manager

- Maintained professional network of potential clients and business opportunities.
- Promoted high customer satisfaction by resolving problems with knowledgeable and friendly service.
- Resolved customer complaints regarding sales and service.
- Contributed innovative ideas and solutions to enhance team performance and outcomes.
- Maintained current knowledge of relevant laws pertaining to real estate transactions.

2021-2022

Property Pistol Pvt Ltd

Assistant Manager Sales

- Answered customer questions and addressed problems and complaints in person and via phone.
- Researched competitors and stayed on top of current market conditions to survey landscape and anticipate roadblocks.
- Performed sales consultations and educated clients on products and services.
- Tracked monthly sales to generate reports for business development planning.

Achievement

Team Leader

Puraniks Builders

Highest Revenue generated site since last 6 Months.

Consistent improvement Leader Registration, Disbursement & Revenue Management.

Closing Manager

Puraniks Builders

Best Closing manager in sustenance sales.

Active Club 10 Member in launch.