



SHAHARA KAWSAR

PROFILE

Experienced Real Estate Closing Manager with a passion for the industry and the track record of driving sales growth. Proven ability to exceed targets and deliver exceptional customer service. Seeking an opportunity to leverage my expertise and contribute to the success of a dynamic Real Estate firm.

Dedicated and experienced freelance interior designer with a passion for delivering superior design services to clients. Adept in handling all aspects of planning and design from conception to completion.

CONTACT ME

7005090441

saharakawser095@gmail.com

Ghanashyam villa,
Mamta nagar, old
sangvi, Pune

SOFT SKILLS

- Sales and Negotiation
- Market Research and Analysis
- Client Relationship Management
- CRM Software
- Presentation and Communication
- Leadership
- Team management

SOFTWARE SKILLS

Auto-CAD
Sketch up
Enscape

INTERESTS

Singing
Travelling
Painting

Closing Manager

EDUCATION

INIFD DECCAN, PUNE
Masters in interior design (2020-2022)

GAUHATI COMMERCE COLLEGE, GUWAHATI
Bachelorette in commerce with accounting honours (2017-2020)

WORK EXPERIENCE

Sales Executive - Rohan Builders & Developers pvt ltd.

NOV 2023 - TILL DATE

- Delivering customer centric solutions by coordinating effectively with clients, gathering feedback and continuously improving services.
- Generating business of 40cr in Q4 at Rohan Harita.
- Managing and converting team members' clients and increasing team bonding.
- Developed strong relationship with key clients, resulting in repeated business and referrals.
- Analyzed market trends and competitor activities to inform pricing and sales strategies.
- Assisting customers with costing calculation and banking for better understanding and decision making.
- Learned new skills and applied to daily tasks to improve efficiency and productivity.

2+ years of freelancing experience in Interior Design

JULY 2021 - OCT 2023

- Created 10+ residential and commercial interiors.
- Created 20+ 3d designs
- Managed client budgets, billing and accounts.
- Received commendations from client for professionalism and creativity.

LINGUISTIC SKILLS

English (proficient)

Hindi (proficient)

Bengali (native)

Marathi (Working knowledge)

Assamese (proficient)