



Sanchit Bhavsar

Curriculum Vitae

“Goal oriented one with experience of around 7.5+ years in Marketing/Sales, self-driven & aiming to bring the best possible organizational vision.”

Education:

MBA-Marketing	Indira University-IIMP, Pune	2016-18	7.3 CGPA
BE-Mechanical	Indira University-ICEM, Pune	2011-15	63%
Diploma-Mechanical	GGSP-Nashik	2008-11	81%
SSC	Sacred Heart Convent Highschool, Nashik	Batch 07-08	85%

Work Experiences:

Epic Consultants (Sept 25-Present)

Rachana Lifestyle (May 2024-Aug 2025)

Pride Purple Group (July 2022-April 2024)

Kolte Patil Developers Ltd. (November 2020-May 2022)

Paranjape Schemes Construction Ltd. (July 2018-October 2020)

A) Epic Consultants | Projects: Shapoorji Pallonji_Joyville, Maan-Hinjewadi P1 & GK_Sindhu Skies, Pimple Saudagar

- Lead Generation-Sourcing & Closing deals.
- Overviewed projects at located at Balewadi, Rahatni, Pimple Saudagar, Pimpri, Kiwale-Ravet Road, Wakad
- Team Handling & Talent Hunting works.

B) Rachana Lifestyle | Project: Bella Casa Royale, Baner-Sus Rd.

- Working currently at Baner-Sus location, 16.5 acres premium homes plan out in PMC with 1.65 Cr price range for 3 BHK.
- Participated at CREDAI Expo-Pune & Sakal Expo-Nashik
- Activated around 150+ CP's in West Pune & arranged CP Meet in April, 2025 at the project | Metroleads.

C) Pride Purple Group | Pride World City Township, Charholi.

- 400 acres global living with Direct Sales worth 81.90 Crores with conversion ratio of 12%.
- Product Training, Sales Planning, Data Research, Launches.
- Marketing Events, Campaign & Exhibitions like Varad, HSBC Expos. | 4QT.

D) Kolte Patil Developers Ltd | Life Republic Township, Marunji-Hinjewadi Rd.

- Worked at 400 acres integrated product with Direct Sales worth 76.61 Crores with conversion ratio of 11%.
- Sales Presentation, Negotiation, Objection Handling, Marketing Campaign & Launches
- Pre-Sales Management & Sourcing: Coordination, Product Comparison, Sales Strategy, Data Analysis | Salesforce.

E) Paranjape Schemes Construction Ltd. | Pune City.

- Worked at 7 different locations especially West Pune like Hinjewadi P1, Dhayari, Bavdhan, Bhugaon locations in projects like Blue Ridge Township, Paranjape Abhiruchi Parisar, Athashree Pebbles & Forest Trails Township.
- Participated at various Marketing Campaigns
- Direct Sales worth 65.60 Crores with conversion ratio of 9% with Post-sales: Allotment, Agreement, Documentation, Collections. | h2K Highrise.

Extra-Curricular Activities & Skills:

- **Winner in Sports/Events** like Volleyball, Football, Cricket, GK Quiz, Singing, Arts, Scouting, Composition Writing
- **Member-NGOs** like Kartavya Pratishthan, ABBK Yuva Parishad & Garjana Pratishthan, **Ex CSR Leader, Business Cell Core Committee Member** at IIMP, **NEN leader (Pune).**
- **Life-Member-Maharashtra Cricket Association-MCA.**
- Member-Bhartiya Janata Party-BJP.
- Visitor-Business Network International.
- **Internships done at Volkswagen MAN Trucks India Pvt Ltd, Hyderabad & Bridgestone India Pvt Ltd, Pune.**

- Worked on Catia, Geometric Modeling, Auto-CADD, PRO-E & Master CAM, MS Office (Word, PowerPoint, Excel), **SAP_CRM Highrise, Citrix-Sales Software i.e H2K Sales & ERP, Salesforce, 4QT, Insuite ERP, Metroleads.**
- **Certificates** in National Level Paper Presentations, Business Workshops, Quizzes, Volunteering, Blood Donations & PLC, Clear & Concise Emailing & POSH Act.
- **Dale Carnegie's** Sales & Service Excellence Certificate, **Elementary & Intermediate Grade** exams passed, Participated in History State Level Exam, Scholarships, Business Competitions, Technical Events, **MBA entrances** like MH-CET, MAT, SNAP, etc.
- Active **participation** in Debates, Dance, Cultural Events & Managing Events, **Leadership Development Program** by **Stratecent Consulting & OZONE** to acquire various Managerial skills & knowledge.
- Also, working as associate with family businesses related to real estate, digital marketing & events.
- **Vehicle lover, promotes nature centric topics & cancer foundations.**

Personal Details:

- **Strengths:** Positivity, Enthusiastic Attitude, Networker, Patience & Team Player
- **Languages:** English, Hindi, Marathi
- **Marital Status:** Married
- **Nationality:** Indian
- **Current Address:** Vedant Residency, Sus-PMC, Pune
- **Upcoming Address:** Skybay-3, Mahalunge, Pune
- **Hometown:** Nashik
- **Age:** 33
- **Birthdate:** 26, August, 1992
- **Contact:** 7276010446, 9096666117, sandyyy.bhavsar13@gmail.com

Regards,
Sanchit Bhavsar
(Manager-Marketing & Sales)