

Tarang Gandhi

Sr. Inside Sales Executive

I started my Sales Career in 2017 when I was 19 only. On that time I realized about marketing skills and client engagement. I think I only made for Sales.



tarang.gandhi712@gmail.com



8147778712



Bengaluru, India



linkedin.com/in/tarang.gandhi712@gmail.co
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WORK EXPERIENCE

Business Development Executive

PVR systems

02/2025 - Present

Achievements/Tasks

- B2B Sales for South Region

Tele Account Manager (Consultant)

Denave India Pvt Ltd

10/2023 - 01/2025

Achievements/Tasks

- B2B sales under Lenovo Company
- ECOM - B2B Tablet (North and West India)

Senior Academic Counselor

NorthStar Academy

10/2021 - 10/2023

Edu-Tech

Achievements/Tasks

- Students and parents counselling.
- End-To-End Sales with Direct Customers
- Achieving monthly and weekly Target.
- 19 Enrollment in a single Month

Authorised Partner

Marg ERP Limited

12/2019 - 04/2021

ERP Software

Achievements/Tasks

- 2 Times highest sales target achieved
- Biggest software sales amount of 1.2 Lakhs Rupees
- End-To-End Sales with Direct Customers

Sales Executive

Shubhlaxmi Enterprise

09/2017 - 09/2019

Accounting Software Company

Achievements/Tasks

- 100% Conversion Ratio
- Demos and Training on Software
- Field Visit in entire South Gujarat

EDUCATION

BCA- Bachelor of Computer Application

VNSGU- Veer Narmad South Gujarat Uni.

08/2015 - 05/2018

Courses

- BCA

12th Standard

Gujarat Board

05/2014 - 04/2015

Courses

- HSC

SKILLS I HAVE

Communication

Marketing

Team Management

Learning

Exploring

Relationship Management

ORGANIZATIONS

Bharatiya Janata Party - BJP (11/2020 - Present)

Youth Committee Member

LANGUAGES

Hindi

Full Professional Proficiency

English

Professional Working Proficiency

Gujarati

Full Professional Proficiency

SUPPORTED CAUSES

Orphanage Donation

OldAge Homes

INTERESTS

Music

Foodie

Travel

Thriller Books