

# Tarang Gandhi

## Sr. Inside Sales Executive

I started my Sales Career in 2017 when I was 19 only. On that time I realized about marketing skills and client engagement. I think I only made for Sales.



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## WORK EXPERIENCE

### Business Development Executive

PVR systems

02/2025 - Present

Achievements/Tasks

- B2B Sales for South Region

### Tele Account Manager ( Consultant )

Denave India Pvt Ltd

10/2023 - 01/2025

Achievements/Tasks

- B2B sales under Lenovo Company
- ECOM - B2B Tablet (North and West India)

### Senior Academic Counselor

NorthStar Academy

10/2021 - 10/2023

Edu-Tech

Bengaluru

Achievements/Tasks

- Students and parents counselling.
- End-To-End Sales with Direct Customers
- Achieving monthly and weekly Target.
- 19 Enrollment in a single Month

### Authorised Partner

Marg ERP Limited

12/2019 - 04/2021

ERP Software

Surat

Achievements/Tasks

- 2 Times highest sales target achieved
- Biggest software sales amount of 1.2 Lakhs Rupees
- End-To-End Sales with Direct Customers

### Sales Executive

Shubhlaxmi Enterprise

09/2017 - 09/2019

Accounting Software Company

Surat

Achievements/Tasks

- 100% Conversion Ratio
- Demos and Training on Software
- Field Visit in entire South Gujarat

## EDUCATION

### BCA- Bachelor of Computer Application

VNSGU- Veer Narmad South Gujarat Uni.

08/2015 - 05/2018

Surat

Courses

- BCA

### 12th Standard

Gujarat Board

05/2014 - 04/2015

Surat

Courses

- HSC

## SKILLS I HAVE

Communication

Marketing

Team Management

Learning

Exploring

Relationship Management

## ORGANIZATIONS

Bharatiya Janata Party - BJP (11/2020 - Present)

Youth Committee Member

## LANGUAGES

Hindi

Full Professional Proficiency

English

Professional Working Proficiency

Gujarati

Full Professional Proficiency

## SUPPORTED CAUSES

Orphanage Donation

OldAge Homes

## INTERESTS

Music

Foodie

Travel

Thriller Books