

CURRICULUM VITAE

Name: Abhijeet Roham

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Address: Sai Manisha apartment, Pathardi gaon, Nashik – 10, Maharashtra

Career Objective:

To handle a challenging role in fast growing organization, the job should provide a good growth potential & wide exposure to latest technologies, with great value addition, fully utilizing my skills & abilities.

Professional Synopsis:

- ☐ Passed diploma in Automobile Engineering from Late Annasaheb Patil polytechnic, Nashik.
- ☐ Passed BE Mechanical Engineering in Guru Gobind Singh College of Engg., Nashik
- ☐ A team player with strong interpersonal & analytical skills.

Assets:

- ☐ Good Listener and quick learner with strong interpersonal and analytical skills.
- ☐ Ability to accept a challenge.
- ☐ Adequate Technical knowledge.
- ☐ Enjoy working in a multi-cultural, fast paced and simulating environment.
- ☐ Abilities in managing time efficiently and effectively through scheduling and prioritizing.

Hobbies:

- ☐ Playing carom, Listening Songs.
- ☐ Selective Reading.
- ☐ Travelling

Academic Credentials:

Exam Passed	University/ Board	Year of Passing	%of Marks	Division/Grade
BE (Mechanical)	SPPU	2021	69.02%	First Class
Diploma (Automobile)	MSBTE	2017	65.03%	First Class
10th	SSC Board	2013	72.80%	First Class

Software Skills:

- ☐ Advance Excel
- ☐ MS-Office
- ☐ MS-CIT
- ☐ SAP

EXPERIENCE:

1. **Company:** Indian Valve Pvt. Ltd., Satpur
Designation: Sales Engineer
Duration: December 2024 To till Date

Duties and Responsibilities:

- ☐ Responding to enquiries and preparing proposal. Conducting review meeting with HOD and preparing analysis report of the readiness of material.
- ☐ Planned, supervised and coordinate the daily activity of 2 junior commercial assistant.
- ☐ Worked closely with sales and planning team to achieve dispatch target.
- ☐ Preparing GA drawing requisition and QAP for Valve inspection as per standard and customer requirement.
- ☐ Improved the communication with the other department to better understand the competitive position.
- ☐ Handling customer complaint and effectively solving by maintaining the report till the complaint gets closed.

2. **Company:** Cesare Bonetti International Pvt Ltd.
Designation: Sales & Application Engineer
Duration: June 2023 To December 2024

Duties and Responsibilities:

- ☐ Working as Sales and Application Engineer having good knowledge of Sizing and selection of Control Valve along with proper selection of accessories based upon different projects.
- ☐ Tender handling also Tender document filling on government portal such as CPP & IOCL Portal.
- ☐ Handling Enquires from Export as well as Domestic.
- ☐ Dealing with Globe Valve, Ball Valve, Butterfly Valve, Gate valve, check valve.
- ☐ My responsibility is to technically clear the customer enquiry and submitting to customer which turns into order.
- ☐ Attending technical pre-order meeting and solving customer's queries.
- ☐ Follow up with planning, quality & purchase team for material execution.

3. **Company:** Bharat petroleum corporation limited, India, Nashik
Designation: Trainee sales engineer
Duration: March 2022 To March 2023

Duties and Responsibilities:

- ☐ Comprehensive understanding of LPG filling operations.
- ☐ Product knowledge, petroleum products and properties.
- ☐ Served customers with knowledgeable, friendly support at every stage of shopping and purchasing.
- ☐ Contributed to team objectives in fast-paced environment.
- ☐ Overview of LPG sales and marketing initiatives; documentation process and procedures.

4. Company: Pragteshwar Dies & Moulds, Nashik
Designation: Production engineer
Duration: June 2021 To February 2022

Duties and Responsibilities:

- ☐ As a Production Engineer at Pragteshwar Dies and Molds, I oversaw the production process and ensured efficient and timely delivery of high-quality products.
- ☐ Collaborated with cross-functional teams to identify areas for improvement and implemented solutions to optimize production.
- ☐ Streamlined production processes.
- ☐ Monitored quality control measures.
- ☐ Implemented cost-saving measures.

Personal Dossier:

Name: - : ABHIJEET ROHAM
Father's Name: - : SANJAY ROHAM
Date of Birth: - : 03rd JULY 1998
Sex: - : Male
Marital Status: - : Single
Nationality: - : Indian
Permanent Address: - : Flat No.501, Sai Manisha Apartment, Pathardi Gaon, Dist. Nashik
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Declaration: - I hereby declare that the above mentioned information is correct up to my knowledge and I bear the responsibility for the correctness of the above mentioned particulars.

(ROHAM ABHIJEET SANJAY)

Place:

Date: