

❖ **Professional Summary -**

A professional with more than 18 years experience in -

Factory Operations	Procurement Planning	Inventory Management
Sourcing – Globalization & Localization	Supply Chain Management (P2P and O2C)	
Continuous Improvement	Training and Employee Development	
Creating SOPs	Cost Management	
SAP – SD/PP/MM	Customer Service	

Factory Operations Management –

- Oversee end-to-end plant operations, including production, maintenance, quality, procurement, and dispatch.
- Lead daily production planning, scheduling, and resource allocation to achieve targeted output and on-time delivery.
- Coordinate with design, sales, and project teams to align production timelines with customer requirements.
- Ensure compliance with ISO standards, statutory regulations, environmental norms, and safety guidelines.
- Lead audits, compliance reviews, and ensure adherence to safety standards like PPE use and hazard control.
- Drive plant expansion, layout optimization, new machine installation, and project execution activities.
- Foster a culture of discipline, teamwork, and continuous improvement across all departments

Supply Chain Strategy and Planning –

- Develop and implement supply chain strategies mapped with the company's goal tree.
- Exposure & competency in handling supply chain management related activities with collaboration and coordination with cross-functional teams.
- Planning & implementing cost saving measures to achieve a reduction in Material & logistics cost.
- Customer interaction for progress update and act as a mediator between factory operations and Sales/Customer
- Liaison for Pre-dispatch inspection or Third-party inspection against customer orders

Procurement and Supplier Management –

- Proficient in managing overall Sourcing & Purchase Operations for Direct/Indirect materials ensuring 5-R's of inventory management.
- Skilled in identifying & developing potential vendors in the market to meet material requirements, thereby facilitating purchase operations within the stipulated time frame.
- Monitor supplier performance and ensure compliance with quality standards and delivery timelines.
- Developing Outsourcing and Sub-contracting processes to optimize the Direct and Indirect overheads.

Inventory Management

- Monitor and manage inventory levels to ensure optimal stock availability.
- Conduct regular inventory audits and cycle counts to maintain accuracy.
- Implement inventory control procedures to minimize stock discrepancies and reduce carrying costs.
- Implementing various concepts of Materials Management like Zero Shortages, JIT, Vendor Development, Kanban, VMI etc.

Logistics and Distribution

- Oversee the logistics and distribution operations to ensure timely and cost-effective delivery of products.
- Manage transportation, warehousing, and distribution networks.
- Implement and maintain logistics systems to track shipments and optimize delivery routes.
- Accountable for the Vendor development and management, scheduling, planning, providing logistics support, coordinating shipping and customs activities for import consignments, liaison with freight forwarders

Team Leadership and Development:

- Lead and manage the supply chain team, including procurement, logistics, and inventory management staff.
- Provide training, mentoring, and development opportunities to team members.
- Foster a collaborative and high-performance work environment.

Continuous Improvement:

- Identify opportunities for process improvements and implement best practices in supply chain management.
- Utilize data analytics to monitor performance metrics and drive continuous improvement.
- Stay updated on industry trends and technological advancements to enhance supply chain operations.
- Monthly reporting related to departmental Key Performance Indicators (KPI).
- Implementing the standard operating procedures (SOP) to optimize the resources and obtain maximum efficiency.

Risk Management:

- Develop and implement risk management strategies to mitigate supply chain disruptions.
- Conduct regular risk assessments and establish contingency plans.
- Ensure compliance with regulatory requirements and industry standards.

Budgeting and Financial Management:

- CAPEX and OPEX Budgeting - Develop and manage the supply chain budget, including procurement, logistics, and inventory costs.
- Monitor and control expenditures to ensure cost-effective operations.
- Provide regular financial reports and analysis to senior management.

❖ Educational Qualifications -

- **MBA** - Production & Materials Management – **Passed** - (2007), University of Pune, India
- **MBA** - Marketing Management – **Distinction** - (2006), University of Pune, India
- **BE** - Mechanical Engineering – **Distinction** - (2002), University of Pune, India
- **Diploma** - Mechanical Engineering – **First Class** - (1999), B.T.E., Mumbai, India
- **SSC** - Secondary School Certificate – **Distinction** – (1996), Nashik Divisional Board, Nashik, India

Key Accomplishments -

- Received the **Best PPI Process Champion** award for 2023 in the Annual Rewards Program.
- Selected for a two-week training workshop at the Thermo Fisher Factory in Franklin, Boston, USA.
- **Leading Country level supply chain** activities for the Localization and Product Transfer Project.
- My project on E&O reduction was featured on the '**Wall of Fame**' during PPI month in August 2023.
- Achieved highest ever **cost savings of INR 83 Lacs** in just 6months in 2025 by localization of components
- **Ranked first at District level** in MBA 2004-06 batch.

❖ Organization Associations -

❖ United Heat Transfer Ltd, Nashik, India

- Plant Operations Head (Currently working since Nov'25)

❖ Thermo Fisher Scientific India Pvt Ltd, Nashik, India

- Manager, Supply Chain (Nov'18 to Nov'25)
- Assistant Manager – Order Processing & Dispatch (Oct'14 to Dec'17)

❖ TDK Corporation, Nashik, India

- Designation: Assistant Manager, Customer Service
- Duration of Employment: Dec'17 to Nov'18

❖ EPCOS India Pvt Ltd., Nashik, India

- Designation: Executive, Customer Service
- Duration of Employment: Mar'10 to Aug'14

❖ Computer Credentials –

- ❖ SAP – MM/SD/PP
- ❖ Microsoft Office Suite (Word, Excel, PowerPoint, Outlook)
- ❖ Collaboration Tools – Microsoft Teams, Google Meet

❖ Current Organization Structure -

- ❖ Current Designation – Plant Operations Head (Plant 1 & Plant 2)
- ❖ Reporting to – Managing Director
- ❖ 1st Matrix reporting to – Chief Financial Officer
- ❖ Currently handling team size – Direct – Managers -13, Indirect - 95

❖ Personal Details –

- ❖ Birthday: 22/08/1981
- ❖ Marital Status: Married
- ❖ Passport no: ZA177370

Declaration

I, Santosh Gaikwad, hereby declare that the information contained herein is true and correct to the best of my knowledge and belief.

Place: Nashik

Santosh Ramdas Gaikwad