

## CONTACT

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📍 Chennai, India

## SKILLS

- Strategic Supply Chain planning and Implementation
- Vendor Management
- Inventory Management
- Logistic & Transportation
- Process Improvement
- Excellent communication
- Problem solving
- Team leadership
- Negotiation

# R. Vasudevan

## SUMMARY

Result-oriented and competent professional with 20 + years of comprehensive experience and mastery of Supply Chain Management and Customer Support. Heading the Supply Chain Management team of five for the turnover of INR 200 Cr.

Planning and Handling the Supply Chain of Materials/ Storing / Distribution to various Projects. Heading the International Supply Chain Process to till Delivery of Goods to Factory.

Internal Supply Chain to organize the materials dispatch to the customers thru Hi-Sea Sales.

Excellent communicator with exceptional talent for problem solving and ability to handle multiple functions and activities in high-pressure environments with tight deadlines.

Motivated and goal driven with a strong work ethics, continuously striving for improvement coupled with excellent administrative aptitude with an eye for detail and the commitment to offer quality work.

A strong team leader/ player, training, guiding and motivating teams towards maximum productivity with exceptional consensus building, negotiation and interpersonal skills, analytical mind and comprehensive problem detection/ solving abilities.

### *Organizational Experience details:*

**RAVEL ELECTRONICS Pvt.Ltd., Chennai**

Manger – SCM & Logistics -Feb'2025 to Till Date.

**MAGNETIC FAAC India Pvt. Ltd, Chennai**

Deputy Manager –SCM - May'2017 to March'2024.

**CARRIER RACE Technologies India Pvt. Ltd, Bangalore**

Asst. Manager – SCM - Jan'2011 to May'2017.

**SIEMENS Ltd., [SBT] Chennai**

Sr. Executive – SCM – Feb'1994 to Jan'2011

### *Functional Experience details:*

#### Purchase:

- Directing the Supply chain team,
- providing leadership, as well as training and development with a focus on improving Processes which include the use of MRP for the planning of sourcing and purchase.

- Utilize the MRP to create and continuously revise production schedule based on changing customer demand ensuring a balance of Supply vs demand leads the physical inventory.
- Led a dynamic team responsible for Supply Chain activities and achieved the overall saving on the cost reduction.
- Established and maintained robust supplier relationship ensuring uninterrupted supply.
- Participated in RFP process to recommend selection of major vendors. Assessed vendor capabilities and evaluated vendor performance through established "scorecard" methods. Negotiated Terms & Conditions.
- Reviewed and approved purchasing documents and agreements, recommended major purchases of materials based on unusual availability situations. Balanced cash flow considerations with potential price savings.
- Participated in the Negotiation, finalize the pricing and fix the Annual Rate Contract for the regular project materials.
- Maintain a Centralized repository of all purchase contracts, ensuring they are up-to-date, accessible, and compliant with internal audit standards.
- Regularly analyzing data and making recommendations for process improvements in the Supply Chain.

#### Planning:

- Performing analysis of sales forecast Vs actual customer actuals communicating trends and opportunities through calls with the sales team.
- Reviewed PO receiving discrepancy Led Materials shortage review and analysis to ensure the material availability.
- Managed Inventory control by goods in/out review and rejection rework review /orphan material disposals.

#### Warehouse:

- Provided warehouse management leadership to ensure timely and proper material receiving, documentation and accounting.
- Directed and managed cycle counts, action taken for gaps ensured materials storage, retrieval and issuance.
- Directed and monitored tasks in accordance with applicable health, safety, quality and environmental regulations.
- Collaborating with sales and marketing teams to reduce and eliminate slow-moving items with coordinating with the team to ensure obsolete inventory is mitigated.

#### Logistics:

- Maneuver the international vendors for shipment readiness on time.
- Maneuver with the commercial team for document process for Import and Export shipment.
- Co-ordinate with the Console Agent for the Import & Export for smooth movement of shipment.
- Maneuver with the Console Agent for the Rate contract Import & Export.

- Co-ordinate with the Custom House Agent for the clearance, Bonding and De-Bonding of the shipment.

#### **Factory Operation:**

- Established and executed the integrated S&OP process linked to strategy, customer, inventory, forecasts and revenue.
- Identified and executed performance improvement activities aimed to achieving year-on-year improvements.
- Utilized strong organizational, communication, and leadership skills and developed, maintained a positive work environment.

#### **Achievements: -**

- Negotiated and Purchased Panels for the Special Metro project and achieved a 20% cost reduction.

[Total project Value INR 64 Lacs and closed the negotiation with INR 51 Lacs].

- Negotiated and moved the shipment for the special project and achieved a cost reduction of 8%.

[Total Freight Cost INR 1.2 Lacs and closed the negotiation with INR 1.10 Lacs].

- Led the Dynamic team responsible for the CRM implementation in the Supply Chain management and achieved

to implement the same.

- Co-ordinate with the CFT team for the registration of Extended Producer Responsibility in the LMPC, Plastic & E Waste.

## **EDUCATION**

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**Bachelor of Commerce  
Madras University**

**May 1993 - Apr 1996**