

PRADEEP TALWAR

At-Sannur, Gulbarga District, Karnataka

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Career Objective

Dedicated and results-driven professional with strong organizational and problem-solving skills. Seeking a full-time position to leverage my expertise in P&L; management, inventory control, team leadership, and operational efficiency to drive business success.

Education

Bachelor of Commerce (2017-2020)

Swami Vivekananda College, Gulbarga, Karnataka

Work Experience

Shift In-Charge | Store In-Charge

Bake Wish Pvt. Ltd., Banashankari

June 2022 – July 2024

- Monitored revenue, expenses, and profitability to optimize financial performance.
- Controlled operational costs, minimized waste, and improved efficiency to maximize margins.
- Analyzed sales trends and implemented cost-saving strategies.
- Managed inventory, procurement, and supply chain operations.
- Handled order fulfillment, customer complaints, and delivery operations.
- Supervised staff, delegated tasks, and ensured adherence to company policies.
- Conducted regular quality checks and enforced SOPs.

Team Leader & Area Sales Manager

Shariden Pvt. Ltd. (iLife Robotic Vacuum Cleaners)

August 2024 – Present

- Leading and managing the sales team across designated areas to achieve sales targets.
- Planning and executing sales strategies, promotions, and customer engagement activities.
- Monitoring market trends, competitor activities, and customer feedback to drive business growth.
- Coordinating with internal teams to ensure timely product delivery and after-sales support.

Key Skills

- P&L; & Financial Analysis
- Inventory & Supply Chain Management
- Leadership & Team Coordination
- Store Operations & Customer Service
- Problem-Solving & Decision-Making
- Proficiency in MS Excel, Word & ERP Tally
- Adaptability & Time Management

Languages

English | Kannada | Hindi

Personal Details

Date of Birth: 4th April 1997
Place of Birth: Sannur

Declaration

I hereby affirm that the information provided is true to the best of my knowledge.
Place: Gulbarga
Signature: (Pradeep Talwar)