

INSTITUTE FOR TECHNOLOGY AND MANAGEMENT

CERTIFICATE OF COMPLETION

SOUTHERN NEW HAMPSHIRE UNIVERSITY

CERTIFIES THAT

**Nilesh Babulal Gunjal**

HAS COMPLETED THE

**Master of Business Administration**

PROGRAM WITH SPECIALISATION IN

**Operations Management**

GIVEN AT MUMBAI, INDIA IN JULY 2016



DR. P. V. RAMANA  
CHAIRMAN, ITM GROUP

01241427

Southern  
New Hampshire  
University

PRESIDENT  
SOUTHERN NEW HAMPSHIRE UNIVERSITY  
MANCHESTER NH 03106, USA



# INSTITUTE FOR TECHNOLOGY & MANAGEMENT MUMBAI

In Academic Association with  
Southern New Hampshire University



## OFFICIAL TRANSCRIPT

This is to certify that MR. NILESH BABULAL GUNJAL , Ref. No: KHR2013SMBA32P071 was a bonafide student of this Institute during the years 2013 - 2015 and has completed the MASTER OF BUSINESS ADMINISTRATION program in OPERATIONS MANAGEMENT.

The marks obtained during the course are: -

Subjects	Credit Points	Marks Obtained	Quality Points	Total Quality Points
INTRODUCTION TO MARKETING	3.00	61.00	3.00	9.00
INTRODUCTION TO QUANTITATIVE TECHNIQUES	3.00	66.00	3.33	9.99
MACRO ECONOMICS	3.00	65.00	3.33	9.99
FINANCE & ACCOUNTING	3.00	92.00	4.00	12.00
QUANTITATIVE ANALYSIS IN DECISION MAKING	3.00	82.00	4.00	12.00
HUMAN BEHAVIOR IN ORGANISATION	3.00	69.00	3.33	9.99
COMPUTER INFORMATION SYSTEM	3.00	51.00	2.33	6.99
MANAGERIAL ACCOUNTING	3.00	87.00	4.00	12.00
FINANCIAL MANAGEMENT	3.00	84.00	4.00	12.00
MANAGERIAL ECONOMICS	3.00	65.00	3.33	9.99
MARKETING STRATEGIES	3.00	87.00	4.00	12.00
RESEARCH METHODOLOGY	3.00	79.00	4.00	12.00
STRATEGIC MANAGEMENT	3.00	57.00	2.67	8.01
MULTINATIONAL CORPORATE ENVIRONMENT	3.00	55.00	2.67	8.01
PRODUCTION AND OPERATION MANAGEMENT	3.00	80.00	4.00	12.00
BUSINESS GOVERNMENT & ENVIRONMENT	3.00	73.00	3.67	11.01
BPO & CRM	3.00	74.00	3.67	11.01
PROJECT MANAGEMENT	3.00	57.00	2.67	8.01
TOTAL QUALITY MANAGEMENT	3.00	62.00	3.00	9.00
ERP & BPR	3.00	62.00	3.00	9.00
SERVICE OPERATION	3.00	70.00	3.67	11.01
KNOWLEDGE MANAGEMENT	3.00	67.00	3.33	9.99
LOGISTICS & SUPPLY CHAIN MANAGEMENT	3.00	70.00	3.67	11.01
HR PLANNING AND AUDIT	3.00	67.00	3.33	9.99
<b>Total :</b>	<b>72.00</b>			<b>245.99</b>

GPA = 245.99 / 72.00 = 3.42

Dean - ITM EEC

